

# Grant Writing Workshop

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# Writing Workshop Objectives

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- Benefits of grant writing & awards
- Describe a grant proposal
- Elements of a good proposal
- Proposal Reviews
- Standard Framework
- Resources for COPHA faculty



# How Can Grants Help My Research and Teaching?

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- ❑ Fund release time to conduct research, write books, chapters, or journal articles
- ❑ Purchase needed equipment
- ❑ Enlist student research assistants
- ❑ Provide summer stipends
- ❑ Sabbatical funding
- ❑ Obtain travel funds
- ❑ Course design at the frontiers of research



# What are Grant Proposals?

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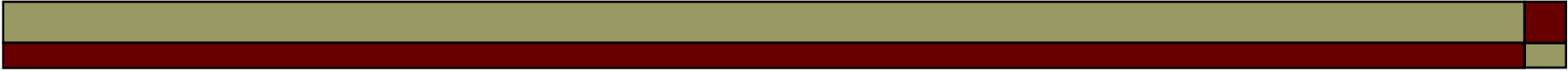
- The primary purpose of a proposal is to persuade a committee of scholars that the project demonstrates:
  - Conceptual Innovation
  - Methodological Rigor
  - Substantive Content



# Four Important Questions

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- What *new* knowledge will result from this project?
- *Why* is this worth knowing?
- How do we know the conclusions are *valid*?
- How will this knowledge be *disseminated*?



# How will the knowledge be disseminated?

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- Journal article
- Book chapter
- Professional Conference
- General Audience Workshop
- Curriculum Development

# Contrasting Perspectives

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Academic Writing	Grant Writing
Scholarly pursuit	Sponsor goals
Past oriented	Future oriented
Theme-centered	Project-centered
Expository rhetoric	Persuasive rhetoric
Impersonal tone	Personal tone
Individualistic	Team-focused
Few length constraints	Strict length constraints
Specialized terminology	Accessible language

Porter, R. (2007). Why academics have a hard time writing good grant proposals. *The Journal of Research Administration*, 38, 161-167



# General Framework for Proposals

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- Abstract / Executive Summary
- Previous Studies / Statement of Need Previous Studies
- Research Plan / Project Description / Narrative
- Budget
- Organizational Information / Background
- Conclusion
- Appendices / Supportive Documents



# General Proposal Writing Tips

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- Grantwriting Tip Sheets, National Institute of Health (NIH)  
[http://grants.nih.gov/grants/grant\\_tips.htm](http://grants.nih.gov/grants/grant_tips.htm)
- Guide For Proposal Writing, NSF  
[http://www.nsf.gov/publications/pub\\_summ.jsp?ods\\_key=nsf04016](http://www.nsf.gov/publications/pub_summ.jsp?ods_key=nsf04016)
- Six Guidelines, GrantProposal.com  
<http://www.grantproposal.com/proposal.html>
- Proposal Writing Short Course, Foundation Center  
<http://foundationcenter.org/getstarted/tutorials/shortcourse/index.html>
- The Art of Proposal Writing  
[http://fellowships.ssrc.org/art\\_of\\_writing\\_proposals/](http://fellowships.ssrc.org/art_of_writing_proposals/)



# Steps Toward Funding

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- ❑ Have a research idea
- ❑ Contact Barbara Howell or Nicole Phanstiel to plan a budget
- ❑ Seek funding sources that match project and abilities.
- ❑ Start early. Have a first draft about three months in advance.
- ❑ Don't be discouraged. Ask for feedback and reapply.



## The ORC Can Help With

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- ❑ Match Project to Funding Sources
- ❑ Agency Contacts and Forms
- ❑ Proposal Writing / Editing
- ❑ Budget Preparation
- ❑ Submit proposals (signatures, fed ex, electronic Grants.gov)
- ❑ Workshops (Grants day - October 26)
- ❑ In-House Research Grants (October 5)



# Sample Grant Proposals

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- <http://www.niaid.nih.gov/ncn/grants/app/default.htm>
- [http://www.npguides.org/guide/sample\\_proposals.htm](http://www.npguides.org/guide/sample_proposals.htm)

## NIH Grantwriting Advice

- <http://nccam.nih.gov/grants/resources/grantwrite-advice.htm>