

Strengthening Communities in Central Florida
Participant Survey – Pre- and Post-Test Survey Cycle One
March – December 2010



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Executive Summary

Background: The organizational effectiveness survey assesses the current state of operations of 39 nonprofit organizations participating in the Strengthening Communities in Central Florida Program (SCCFP). Based on a major project funded by the US Department of Health and Human Services, Cycle One of the SCCFP is a 10-month program containing 30 hours of capacity building program for 39 nonprofit agencies, with additional 430 hours of intense technical assistance and \$30,000 financial assistance to a subset of 10 agencies. The SCCFP will be completed in two identical cycles. This survey will be administered at four (4) time points, at the beginning and end of each cycle. To date the survey has been administered three of the four times. The survey can inform future training needs and will act as a base line for future research.

The survey is composed of five sections. Each section mirrors the five capacity building training topic areas that are being utilized in the SCCFP. The five areas are: (1) organizational development, which includes human resources and financial information; (2) program development, which includes client information; (3) collaboration/partnerships and community engagement, which includes marketing information and relationship with community; (4) leadership; and, (5) evaluation of effectiveness.

Network analysis was performed on select questions found in section three (3) collaboration/partnerships and community engagement. Utilizing the software program UCINET, the network analysis examines the existing connections between the nonprofit agencies participating in SCCFP with each other and additional key community and governmental agencies. The network analysis will also be completed at four (4) time points, at the beginning and end of each cycle. The network analysis can inform the growth of connections and social capital among agencies.

Methodology: This study is based on the results of an organizational effectiveness survey, approved by UCF IRB, completed by 23 of the 39 participating nonprofit agencies. The 23 agencies completed the survey at the beginning and end of Cycle One. The survey measures the agencies' organizational development, program development, collaboration/partnerships and community engagement, leadership and evaluation of effectiveness. The summary results includes static data, i.e. the average number of board members at the end of Cycle One, plus changes that were seen in the organizations at the conclusion of the capacity building training, i.e. the percentage increase in board committees. The survey was emailed to each agency with the time given at the initial workshop for each agency to complete the survey. The analysis is based on 23 (n=23) pre and post completed surveys by the same agency.

Complete Survey Responses: The complete survey with responses can be found after the summary of key findings.

Summary of Key Findings

SCCFP Organizational Effectiveness Survey Pre and Post Cycle One - All Organizations

I. Organizational Development

- 43% of agencies participating in SCCFP were established less than 5 years ago and 52% have been operating 5+ years.
- 44% of organizations were formed by an individual interested in the cause, 22% were formed by a group interested in the cause, 13% of organizations were formed from an outgrowth of an existing organization, and 17% were formed by a needs assessment.
- The average number of board members decreased slightly over the course of the SCCFP from 7.8 to 7.2. The mode stayed the same at 7.0. The maximum number of board members of any one agency at conclusion of cycle one is 15 and the minimum is 3.
- Across the 23 organizations there was an:
 - 11% increase in Board Committees
 - 38% increase in Executive Board Committees
 - 49% increase in Financial Board Committees
 - 30% increase in Human Resource Board Committees
 - 40% increase in Fundraising Board Committees
 - 54% increase in Governance Board Committees
- There was a 59% increase across the agencies that have Board Policy Manual, and a 9% increase in agencies that have human resource policy.
- The average percent of full time paid staff grew from 20% to 30%
- The average percent of full time volunteers increased 21% across the organizations
- The average percent of part time volunteers increased 13% across the organizations
- An additional 6% more organizations reported members having grant writing experience
- An additional 4% more organizations listed examples of future grant opportunities
- Tenure of paid staff: The number of paid staff that have been with their respective agency less than a year, grew 4.4%. The number of paid staff that have been with their agency 1-3 years grew 22%.
- Current agency budget:

- \$0-\$100,000 increased from 44% to 48%
 - \$101,000-\$300,000 increased from 30% to 35%
 - \$301,000-500,000 remained the same at 4.3%
 - \$500,000+ decreased from 17% to 13%
- Budget change from last fiscal year:
 - 8.7% less agencies reported a budget increase over the program
 - No change in the percentage of agencies that reported a budget decrease
 - No change in the percentage of agencies reported no budget change
 - There was a 22% increase in agencies reported that budget funding does not continue to future fiscal years.
 - Primary source of funding:
 - There was an increase from 52 to 57% of agency's primary source of funding is individuals
 - There was a decrease from 17% to 13% is government funding
 - 9% comes from foundations in both the pre and post test

II. Program Development

- 35% more organizations offer economic recovery programs to their clients
- The number of organizations indicating 2-4 economic programs on the SCCFP organizational effectiveness survey increased by 22%
- The number of organizations with economic recovery projects in a new territory increased from 65% to 91%
- The number of organizations with a new economic recovery project serving a new population increased from 74% to 96%
- The number of organization that reported on the SCCFP organizational effectiveness survey having 1-50 clients in economic recovery programs increased from 23% to 52%
- Client individual income: 65% of clients across all agencies have <\$15,000 annual individual income, and 26% are between \$15,000-\$25,000

III. Collaboration/partnerships and Community Engagement

- An index variable was created from 7 indicators on the SCCFP organizational effectiveness survey to measure the organizations perceived positive relationship with their community based on 5 point Likert Scale (5 strongly agree, 4 agree, 3 neutral, 2 disagree and 1 strongly disagree). The mean for the pre-test was 3.91 and the mean for the post-test was 4.25. From these results it can be shown that the organizations

increased their positive community engagement, i.e. positive relationship with their community, over the course of the SCCFP.

- The number of organizations that do not believe they can effectively service their clients without collaborating grew from 14% to 32%.
- The percentage of agencies currently work with other organizations grew from 91% to 96%.
- The percentage of agencies planning on future collaborations grew from 91% to 96%.
- Relationship with community
 - The percentage of agencies that strongly agree or agree that their organization serves community needs grew from 65.2% to 78.3%.

IV. Leadership

- An index variable was created from 8 indicators on the SCCFP organizational effectiveness survey to measure the organizations positive leadership perceptions based on 5 point Likert Scale (5 strongly agree, 4 agree, 3 neutral, 2 disagree and 1 strongly disagree). The mean for the pre-test was 3.6 and the mean for the post-test was 3.9. From these results it can be shown that the organizations increased their positive perception of their organizations leadership.
- Organization understands mission: grew from 70% to 84% strongly agree or agree
- Board of Directors reviews strategic plan: grew from 44% to 70% strongly agree or agree
- Board of Directors fulfills commitments: grew from 22% to 57% strongly agree or agree
- Organization helps Executive Director/Staff improve leadership: grew from 57% to 70% strongly agree or agree
- Organization has a diverse board of directors: grew from 78% to 83% strongly agree or agree
- Organization runs effective meetings: grew from 61% to 70%
- Organization has separate roles for executive director and board: grew from 57% to 83%

V. Evaluation of Effectiveness

- An index variable was created from 9 indicators on the SCCFP organizational effectiveness survey to measure the organizations positive perception of their organizational effectiveness based on 5 point Likert Scale (5 strongly agree, 4 agree, 3 neutral, 2 disagree and 1 strongly disagree). The mean for the pre-test was 3.8 and the mean for the post-test was 4.2. From these results it can be shown that the organizations increased their positive perception of organizational effectiveness over the course of the SCCFP.

- Good relationships and information flows between staff: grew from 74% to 83% strongly agree or agree
- I have the information to do a good job: grew from 74% to 87% strongly agree or agree
- Organization serves community needs: grew from 70% to 87% strongly agree or agree
- Changes in this organization are consistent with changes in community: grew from 65% to 78% strongly agree or agree
- Organization's structure is well designed to help it meet its goal: grew from 56% to 69% strongly agree or agree
- Organization's planning and control efforts are helpful to its' growth: grew from 48% to 65% strongly agree or agree
- Organization has the ability to change: grew from 83% to 87%% strongly agree or agree

Q. What could your organization do to better serve the needs of the community? “continue to provide quality services and attract sustainable funding”, “increase the number of families severed”, “increase funding and awareness”.

Q. What can your organization do to better meet the needs of your clients? “expand services”, “continue to understand the needs are clients are looking for”, “provide better job training”, “improve staff training and accountability”.

Q. What has prevented your organization from meeting the needs of your clients? “resistance to change and trying new programs”, “not enough staff and volunteers”, “lack of space”, “funding”, “funding”, and “funding”.

SCCFP SURVEY RESULTS

Strengthening Communities in Central Florida Program Organizational Survey

1. Name of organization: (See attached excel spreadsheet) _____

Address: _____

Telephone Number: _____

2. Your Title/Position: ____ (See attached excel spreadsheet) _____

I. Organizational Development

3. (Q1) When was your organization established?

Program Cycle		Frequency	Percent
Start Cycle 1	1888.00	1	4.3
	1971.00	1	4.3
	1972.00	1	4.3
	1978.00	1	4.3
	1991.00	1	4.3
	1996.00	1	4.3
	1997.00	1	4.3
	2001.00	1	4.3
	2002.00	1	4.3
	2003.00	3	13.0
	2005.00	4	17.4
	2006.00	1	4.3
	2008.00	2	8.7
	2009.00	3	13.0
	Total	22	95.7
Missing	1	4.3	
Total	23	100.0	
End Cycle 1	1971.00	1	4.3
	1972.00	1	4.3
	1977.00	1	4.3
	1991.00	1	4.3
	1996.00	2	8.7
	2001.00	1	4.3
	2002.00	2	8.7
	2003.00	3	13.0
	2005.00	2	8.7
	2006.00	1	4.3
	2008.00	2	8.7
	2009.00	3	13.0
	2010.00	2	8.7
	Total	22	95.7
	Missing	1	4.3
Total	23	100.0	

4. (Q2) How was your organization formed?

Program Cycle		Frequency	Percent
Start Cycle 1	needs	2	8.7
	assessment		
	individual	11	47.8
	from	1	4.3
	existing		
	organization		
	group	8	34.8
Total	22	95.7	
Missing	1	4.3	
Total	23	100.0	
End	needs	4	17.4

Cycle 1	assessment individual from existing organization group other	10 3 5 1	43.5 13.0 21.7 4.3
	Total	23	100.0

5. (Q3) Is your organization part of a national organization?

Program Cycle		Frequency	Percent
Start Cycle 1	no	22	95.7
	yes	1	4.3
	Total	23	100.0
End Cycle 1	no	20	87.0
	yes	1	4.3
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0

6. (Q4) What is your mission? (see attached excel spreadsheet for mission)

Program Cycle		Frequency	Percent
Start Cycle 1	no	1	4.3
	yes	22	95.7
	Total	23	100.0
End Cycle 1	no	2	8.7
	yes	20	87.0
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

7. (Q5) Have your mission and/or services changed over time?

Program Cycle		Frequency	Percent
Start Cycle 1	no	8	34.8
	yes	12	52.2
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0
End Cycle 1	no	13	56.5
	yes	10	43.5
	Total	23	100.0

7a. If yes, was this change due to changes in the community, internal organizational changes, or both?

Program Cycle		Frequency	Percent
Start Cycle 1	community changes	4	17.4
	internal changes	1	4.3
	both	7	30.4
	Total	12	52.2
	Missing	11	47.8
	Total	23	100.0
End Cycle 1	community changes	2	8.7
	internal changes	2	8.7
	both	5	21.7
	Total	9	39.1

Missing	System	14	60.9
Total		23	100.0

Human Resources

The following section asks you to describe the composition and experience of your staff. Staff is all paid and unpaid employees contributing to your mission accomplishment. Please check the most appropriate response.

8. (Q6) How many people are members of your Board of Directors?

Program Cycle		Frequency	Percent
Start	4.00	2	8.7
Cycle 1	5.00	4	17.4
	6.00	1	4.3
	7.00	7	30.4
	8.00	1	4.3
	9.00	3	13.0
	10.00	2	8.7
	11.00	1	4.3
	14.00	1	4.3
	16.00	1	4.3
	Total	23	100.0
	End	3.00	2
Cycle 1	4.00	1	4.3
	5.00	3	13.0
	6.00	3	13.0
	7.00	8	34.8
	8.00	1	4.3
	9.00	2	8.7
	11.00	1	4.3
	14.00	1	4.3
	15.00	1	4.3
	Total	23	100.0

9. (Q7) How often does your Board of Directors meet?

Program Cycle		Frequency	Percent
Start	monthly	13	56.5
Cycle 1	bi-monthly	1	4.3
	quarterly	6	26.1
	annually	1	4.3
	other	2	8.7
	Total	23	100.0
	End	monthly	13
Cycle 1	bi-monthly	1	4.3
	quarterly	7	30.4
	other	2	8.7
	Total	23	100.0

10. (Q8) Does your Board of Directors have the following committees? (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start	no	5	21.7
Cycle 1	yes	15	65.2
	Total	20	87.0
	Missing	3	13.0
Total		23	100.0
End	no	3	13.0
Cycle 1	yes	18	78.3

	Total	21	91.3
Missing		2	8.7
Total		23	100.0

10a. Executive Board Committee

Program Cycle		Frequency	Percent
Start Cycle 1	no	7	30.4
	yes	8	34.8
	Total	15	65.2
	Missing	8	34.8
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	10	43.5
	Total	11	47.8
	Missing	12	52.2
Total		23	100.0

10b. Financial Board Committee

Program Cycle		Frequency	Percent
Start Cycle 1	no	9	39.1
	yes	6	26.1
	Total	15	65.2
	Missing	8	34.8
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	8	34.8
	Total	9	39.1
	Missing	14	60.9
Total		23	100.0

10c. Human Resources Board Committee

Program Cycle		Frequency	Percent
Start Cycle 1	no	12	52.2
	yes	3	13.0
	Total	15	65.2
	Missing	8	34.8
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	1	4.3
	Total	2	8.7
	Missing	21	91.3
Total		23	100.0

10d. Fundraising Board Committee

Program Cycle		Frequency	Percent
Start Cycle 1	no	6	26.1
	yes	9	39.1
	Total	15	65.2
	Missing	8	34.8
Total		23	100.0
End Cycle 1	yes	10	43.5
	Missing	13	56.5
Total		23	100.0

10e. Governance Board Committee

Program Cycle		Frequency	Percent
Start Cycle 1	no	13	56.5
	yes	2	8.7
	Total	15	65.2
	Missing	8	34.8
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	4	17.4
	Total	6	26.1
	Missing	17	73.9
Total		23	100.0

10f. Other Board Committee (see attached excel spreadsheet for other, yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start Cycle 1	no	9	39.1
	yes	6	26.1
	Total	15	65.2
	Missing	8	34.8
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	6	26.1
	Total	8	34.8
	Missing	15	65.2
Total		23	100.0

11. (Q9) Does your organization have a formalized Board of Directors policy manual?

Program Cycle		Frequency	Percent
Start Cycle 1	no	16	69.6
	yes	7	30.4
	Total	23	100.0
End Cycle 1	no	9	39.1
	yes	13	56.5
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0

12 (Q10). Does your organization have a formalized Human Resources policy manual?

Program Cycle		Frequency	Percent
Start Cycle 1	no	16	69.6
	yes	7	30.4
	Total	23	100.0
End Cycle 1	no	14	60.9
	yes	9	39.1
	Total	23	100.0

12a. (Q10a) If yes, was your human resource policy manual voted on and approved by your board of directors?

Program Cycle		Frequency	Percent
Start Cycle 1	no	5	21.7
	yes	7	30.4
	Total	12	52.2
	Missing	11	47.8
Total		23	100.0
End	no	5	21.7

Cycle 1	yes	7	30.4
	Total	12	52.2
Missing	System	11	47.8
Total		23	100.0

13. (Q11) Does your organization have dedicated Human Resources personnel?

Program Cycle		Frequency	Percent
Start	no	16	69.6
Cycle 1	yes	6	26.1
	Total	22	95.7
Missing		1	4.3
Total		23	100.0
End	no	16	69.6
Cycle 1	yes	3	13.0
	Total	19	82.6
Missing		4	17.4
Total		23	100.0

13a. (Q11a) If yes, is that personnel: ___ in house or ___ out sourced?

Program Cycle		Frequency	Percent
Start	in house	4	17.4
Cycle 1	out sourced	2	8.7
	Total	6	26.1
Missing		17	73.9
Total		23	100.0
End	in house	3	13.0
Cycle 1	Missing	20	87.0
Total		23	100.0

14. (Q12) How large is your staff?

Program Cycle		Frequency	Percent
Start	1.00	2	8.7
Cycle 1	2.00	2	8.7
	3.00	1	4.3
	4.00	1	4.3
	5.00	4	17.4
	6.00	1	4.3
	7.00	1	4.3
	8.00	1	4.3
	9.00	2	8.7
	10.00	1	4.3
	13.00	2	8.7
	30.00	1	4.3
	44.00	1	4.3
	Total	20	87.0
Missing		3	13.0
Total		23	100.0
End	1.00	3	13.0
Cycle 1	2.00	3	13.0
	3.00	2	8.7
	4.00	1	4.3
	5.00	5	21.7
	7.00	2	8.7
	9.00	2	8.7

	16.00	1	4.3
	28.00	1	4.3
	47.00	1	4.3
	Total	21	91.3
Missing		2	8.7
Total		23	100.0

15. (Q13) Please use percentages to describe the distribution of your staff. (yes, no response indicates whether respondent answered the question or not)

15a. Percent Full Time Paid

Program Cycle		Frequency	Percent	
Start	1.00	3	13.0	
Cycle 1	10.00	1	4.3	
	15.00	1	4.3	
	18.00	1	4.3	
	20.00	1	4.3	
	25.00	1	4.3	
	38.00	1	4.3	
	40.00	1	4.3	
	50.00	1	4.3	
	Total	11	47.8	
	Missing		12	52.2
Total		23	100.0	
End	1.00	1	4.3	
	Cycle 1	4.00	1	4.3
		9.00	1	4.3
		10.00	1	4.3
		25.00	1	4.3
		40.00	1	4.3
		50.00	1	4.3
		55.00	1	4.3
		60.00	1	4.3
		62.00	1	4.3
		100.00	1	4.3
Total	11	47.8		
Missing		12	52.2	
Total		23	100.0	

15b. Percent Part Time Paid

Program Cycle		Frequency	Percent	
Start	1.00	1	4.3	
Cycle 1	2.00	1	4.3	
	25.00	1	4.3	
	50.00	2	8.7	
	60.00	1	4.3	
	61.00	1	4.3	
	66.00	1	4.3	
	80.00	3	13.0	
	99.00	1	4.3	
	100.00	1	4.3	
	Total	13	56.5	
Missing		10	43.5	
Total		23	100.0	
End	1.00	1	4.3	
	Cycle 1	5.00	1	4.3
		31.00	1	4.3
	40.00	1	4.3	

	44.00	1	4.3
	50.00	2	8.7
	60.00	1	4.3
	75.00	1	4.3
	90.00	1	4.3
	100.00	1	4.3
	Total	11	47.8
Missing		12	52.2
Total		23	100.0

15c. Full Time Unpaid Staff

Program Cycle		Frequency	Percent
Start	10.00	1	4.3
Cycle 1	40.00	2	8.7
	87.00	1	4.3
	100.00	1	4.3
	Total	5	21.7
Missing		18	78.3
Total		23	100.0
End	4.00	1	4.3
Cycle 1	98.00	1	4.3
	100.00	2	8.7
	Total	4	17.4
Missing		19	82.6
Total		23	100.0

15d. Part Time Unpaid Staff

Program Cycle		Frequency	Percent
Start	2.00	1	4.3
Cycle 1	10.00	1	4.3
	33.00	1	4.3
	60.00	2	8.7
	98.00	1	4.3
	100.00	2	8.7
	Total	8	34.8
Missing		15	65.2
Total		23	100.0
End	1.00	1	4.3
Cycle 1	2.00	1	4.3
	96.00	1	4.3
	100.00	4	17.4
	Total	7	30.4
Missing		16	69.6
Total		23	100.0

16. (Q14) How long has most of the paid staff been with the organization?

Program Cycle		Frequency	Percent
Start	less than 1 year	1	4.3
Cycle 1	1-3 years	3	13.0
	4-6 years	6	26.1
	7-10 years	3	13.0
	10+ years	3	13.0
	Total	16	69.6

	Missing		7	30.4
	Total		23	100.0
End Cycle 1	less than 1 year		2	8.7
	1-3 years		8	34.8
	4-6 years		4	17.4
	7-10 years		2	8.7
	Total		16	69.6
	Missing		7	30.4
	Total		23	100.0

17. (Q15) How long has most of the unpaid staff been with the organizations?

Program Cycle		Frequency	Percent
Start Cycle 1	less than 1 year	2	8.7
	4-6 years	5	21.7
	7-10 years	9	39.1
	10+ years	2	8.7
	Total	18	78.3
	Missing	5	21.7
	Total	23	100.0
End Cycle 1	less than 1 year	7	30.4
	1-3 years	6	26.1
	4-6 years	3	13.0
	7-10 years	1	4.3
	10+ years	1	4.3
	Total	18	78.3
	Missing	5	21.7
	Total	23	100.0

18. (Q16) How long have *you* been with the organization?

Program Cycle		Frequency	Percent
Start Cycle 1	less than 1 year	4	17.4
	1-3 years	3	13.0
	4-6 years	6	26.1
	7-10 years	7	30.4
	10+ years	2	8.7
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

End Cycle 1	less than 1 year	2	8.7
	1-3 years	9	39.1
	4-6 years	5	21.7
	7-10 years	5	21.7
	10+ years	2	8.7
	Total	23	100.0

19. (Q17) Do staff members reside in the neighborhood? (within a 10 mile radius of your agency)

Program Cycle		Frequency	Percent
Start Cycle 1	no	3	13.0
	yes	15	65.2
	Total	18	78.3
	Missing	5	21.7
	Total	23	100.0
End Cycle 1	no	1	4.3
	yes	20	87.0
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0

20. (Q18) Is your staff reflective of your Clients/consumers/constituents/patrons/members in the following characteristics: (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start Cycle 1	yes	22	95.7
	Missing	1	4.3
	Total	23	100.0
End Cycle 1	yes	22	95.7
	Missing	1	4.3
	Total	23	100.0

20a. Age

Program Cycle		Frequency	Percent
Start Cycle 1	no	3	13.0
	yes	18	78.3
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End Cycle 1	no	1	4.3
	yes	19	82.6
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0

20b. Gender

Program Cycle		Frequency	Percent
Start Cycle 1	no	2	8.7
	yes	20	87.0

	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	19	82.6
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0

20c. Race

Program Cycle		Frequency	Percent
Start	no	2	8.7
Cycle 1	yes	20	87.0
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End	Valid	no	1
Cycle 1	yes	19	82.6
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0

Financial Information

The following section asks you about your organization's budget, how funds are spent, and the source of such funds. For each question, please check the most appropriate response.

21. (Q19) What is your total budget this fiscal year?

Program Cycle		Frequency	Percent
Start	0-	10	43.5
Cycle1	100,000		
	100,001-	7	30.4
	300,000		
	300,001-	1	4.3
	500,000		
	500,000+	4	17.4
	not sure	1	4.3
	Total	23	100.0
End	0-	11	47.8
Cycle 1	100,000		
	100,001-	8	34.8
	300,000		
	300,001-	1	4.3
	500,000		
	500,000+	3	13.0
	Total	23	100.0

21a. (19a) Is this an increase or decrease from last year's budget?

Program Cycle		Frequency	Percent
Start	increase	11	47.8
Cycle 1	decrease	2	8.7
	no	9	39.1
	change		
	Total	22	95.7
	Missing	1	4.3

	Total		23	100.0
End	increase		9	39.1
Cycle 1	decrease		2	8.7
	no		9	39.1
	change			
	Total		20	87.0
Missing			3	13.0
Total			23	100.0

22. (Q20) Does any of your current fiscal year funding source(s) continue to future years?

Program Cycle		Frequency	Percent
Start	no	10	43.5
Cycle 1	yes	11	47.8
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	no	15	65.2
Cycle 1	yes	8	34.8
	Total	23	100.0

22a. (Q20a) If yes, through what budget year are you funded?

Year _____

Program Cycle		Frequency	Percent
Start	2011.00	6	26.1
Cycle 1	2012.00	3	13.0
	Total	9	39.1
	Missing	14	60.9
	Total	23	100.0
End	2011.00	2	8.7
Cycle 1	2012.00	3	13.0
	Total	5	21.7
	Missing	18	78.3
	Total	23	100.0

22b. (Q20b) What is/are the funding source(s)? (detail on attached excel spread sheet, yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent	
Start	no	2	8.7	
Cycle 1	yes	11	47.8	
	Total	13	56.5	
	Missing	10	43.5	
	Total	23	100.0	
End	Valid	yes	3	13.0
Cycle 1	Missing	20	87.0	
	Total	23	100.0	

23. (Q21) If you have had budget cuts in the past, how has your organization dealt with budget cuts? (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start	no	2	8.7
Cycle 1	yes	13	56.5
	Total	15	65.2

	Missing		8	34.8
	Total		23	100.0
End	yes		12	52.2
Cycle 1	Missing		11	47.8
	Total		23	100.0

23a. Collaborate w/ other programs

Program Cycle		Frequency	Percent
Start	no	7	30.4
Cycle 1	yes	8	34.8
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	9	39.1
	Total	10	43.5
	Missing	13	56.5
	Total	23	100.0

23b. Increase fund-raising efforts

Program Cycle		Frequency	Percent
Start	no	10	43.5
Cycle 1	yes	5	21.7
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	5	21.7
	Total	7	30.4
	Missing	16	69.6
	Total	23	100.0

23c. Reduce marketing efforts

Program Cycle		Frequency	Percent
Start	no	12	52.2
Cycle 1	yes	3	13.0
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	1	4.3
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0

23d. Reduce services

Program Cycle		Frequency	Percent
Start	no	14	60.9
Cycle 1	yes	1	4.3
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	3	13.0
	Total	5	21.7

Missing		18	78.3
Total		23	100.0

23e. Reduce service area

Program Cycle		Frequency	Percent
Start	no	14	60.9
Cycle 1	yes	1	4.3
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	1	4.3
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0

23f. Reduce staff

Program Cycle		Frequency	Percent
Start	no	12	52.2
Cycle 1	yes	3	13.0
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	3	13.0
	Total	4	17.4
	Missing	19	82.6
	Total	23	100.0

23g. Done nothing

Program Cycle		Frequency	Percent
Start	no	14	60.9
Cycle 1	Missing	9	39.1
	Total	23	100.0
End	no	2	8.7
Cycle 1	Missing	21	91.3
	Total	23	100.0

23h. Not Applicable

Program Cycle		Frequency	Percent
Start	no	11	47.8
Cycle 1	yes	10	43.5
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	no	2	8.7
Cycle 1	Missing	21	91.3
	Total	23	100.0

23i. Other (please specify) (detail on attached excel spread sheet) (yes, no response indicates whether respondent answered the question or not)

Program Cycle	Frequency	Percent
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Start	no	11	47.8
Cycle 1	yes	3	13.0
	Total	14	60.9
	Missing	9	39.1
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	1	4.3
	Total	2	8.7
	Missing	21	91.3
	Total	23	100.0

24. (Q22) If you have had budget increases in the past, how has your organization dealt with budget increases? Check any/all that apply. (yes, no response indicates whether respondent answered the question or not)

Program Cycle			Frequency	Percent
Start	Valid	no	2	8.7
Cycle 1		yes	12	52.2
		Total	14	60.9
	Missing	System	9	39.1
	Total		23	100.0
End	Valid	yes	14	60.9
Cycle 1	Missing	System	9	39.1
	Total		23	100.0

24a. Collaborate w/other programs

Program Cycle			Frequency	Percent
Start	no	11	47.8	
Cycle 1	yes	3	13.0	
	Total	14	60.9	
	Missing	9	39.1	
	Total	23	100.0	
End	no	2	8.7	
Cycle 1	yes	6	26.1	
	Total	8	34.8	
	Missing	15	65.2	
	Total	23	100.0	

24b. Improve physical building

Program Cycle			Frequency	Percent
Start	no	10	43.5	
Cycle 1	yes	4	17.4	
	Total	14	60.9	
	Missing	9	39.1	
	Total	23	100.0	
End	no	2	8.7	
Cycle 1	yes	3	13.0	
	Total	5	21.7	
	Missing	18	78.3	
	Total	23	100.0	

24c. Increase services

Program Cycle		Frequency	Percent
Start Cycle 1	no	7	30.4
	yes	8	34.8
	Total	15	65.2
	Missing	8	34.8
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	8	34.8
	Total	10	43.5
	Missing	13	56.5
Total		23	100.0

24d. Increase service area

Program Cycle		Frequency	Percent
Start Cycle 1	no	10	43.5
	yes	4	17.4
	Total	14	60.9
	Missing	9	39.1
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	3	13.0
	Total	5	21.7
	Missing	18	78.3
Total		23	100.0

24e. Increase staff

Program Cycle		Frequency	Percent
Start Cycle 1	no	8	34.8
	yes	6	26.1
	Total	14	60.9
	Missing	9	39.1
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	6	26.1
	Total	8	34.8
	Missing	15	65.2
Total		23	100.0

24f. Invest/save the surplus

Program Cycle		Frequency	Percent
Start Cycle 1	no	11	47.8
	yes	3	13.0
	Total	14	60.9
	Missing	9	39.1
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	2	8.7
	Total	4	17.4
	Missing	19	82.6
Total		23	100.0

24g. Done nothing

Program Cycle		Frequency	Percent
Start	no	14	60.9

Cycle 1	Missing		9	39.1
	Total		23	100.0
End	no		2	8.7
Cycle 1	Missing		21	91.3
	Total		23	100.0

24h. Not applicable

Program Cycle		Frequency	Percent
Start	no	11	47.8
Cycle 1	yes	11	47.8
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End	yes	2	8.7
Cycle 1	Missing	21	91.3
	Total	23	100.0

24i. Other (please specify)_(detail on attached excel spread sheet) (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start	no	12	52.2
Cycle 1	yes	2	8.7
	Total	14	60.9
	Missing	9	39.1
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	1	4.3
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0

The following questions ask you about the percentage of your total budget allocated to operations, direct service expenses, administration costs, building expenses, and marketing efforts.

25. (Q23) What percent of your total budget is devoted to continuing operations?

Program Cycle		Frequency	Percent
Start	0-20	12	52.2
Cycle 1	21-40	2	8.7
	41-60	3	13.0
	61-80	1	4.3
	81-100	3	13.0
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	0-20	8	34.8
Cycle 1	21-40	3	13.0
	41-60	4	17.4
	81-100	3	13.0
	Total	18	78.3
	Missing	5	21.7
	Total	23	100.0

26. (Q24) What percent of your total budget is allocated to direct programs and services?

Program Cycle	Frequency	Percent	
Start	0-20	8	34.8
Cycle 1	21-40	5	21.7
	41-60	2	8.7
	61-80	3	13.0
	81-100	5	21.7
	Total	23	100.0
End	0-20	5	21.7
Cycle 1	21-40	3	13.0
	41-60	5	21.7
	61-80	4	17.4
	81-100	4	17.4
	Total	21	91.3
Missing	2	8.7	
Total	23	100.0	

27. (Q25) What percent of your total budget is spent on administration which supports your programs and services (salaries, supplies, etc)?

Program Cycle	Frequency	Percent	
Start	0-20	14	60.9
Cycle 1	21-40	6	26.1
	41-60	2	8.7
	81-100	1	4.3
	Total	23	100.0
End	0-20	16	69.6
Cycle 1	21-40	5	21.7
	Total	21	91.3
Missing	2	8.7	
Total	23	100.0	

28. (Q26) What percent of your total budget is spent on building expenses (rent, utilities, etc)?

Program Cycle	Frequency	Percent		
Start	0-20	15	65.2	
Cycle 1	21-40	2	8.7	
	41-60	2	8.7	
	81-100	2	8.7	
	Total	21	91.3	
Missing	2	8.7		
Total	23	100.0		
End	Valid	0-20	18	78.3
Cycle 1	21-40	2	8.7	
	61-80	1	4.3	
	Total	21	91.3	
Missing	2	8.7		
Total	23	100.0		

29 (Q27) What percent of your total budget is spent on marketing (advertisements, promotional materials, etc)?

Program Cycle	Frequency	Percent	
Start	0-20	21	91.3

Cycle 1	21-40	1	4.3
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End	0-20	15	65.2
Cycle 1	21-40	2	8.7
	Total	17	73.9
	Missing	6	26.1
	Total	23	100.0

The following questions deal with the sources of funding as well as the adequacy of the funds.

30. (Q28) Which of the following provides the primary source of funding for your organization?

Program Cycle		Frequency	Percent
Start	individuals	12	52.2
Cycle 1	government	4	17.4
1	foundations	2	8.7
	private	1	4.3
	corporation		
	other	3	13.0
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End	individuals	13	56.5
Cycle 1	parent	1	4.3
1	organization		
	government	3	13.0
	foundations	2	8.7
	other	3	13.0
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

31. (Q29) Does your organization have individual donors?

Program Cycle		Frequency	Percent
Start	no	4	17.4
Cycle 1	yes	19	82.6
	Total	23	100.0
End	no	4	17.4
Cycle 1	yes	19	82.6
	Total	23	100.0

32. (Q30) Do your individual donors consume your services?

Program Cycle		Frequency	Percent
Start	no	17	73.9
Cycle 1	yes	4	17.4
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	no	16	69.6
Cycle 1	yes	4	17.4
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0

33. (Q31) Is your funding closely tied to the number of projects or services offered?

Program Cycle		Frequency	Percent
Start Cycle 1	no	7	30.4
	yes	13	56.5
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0
End Cycle 1	no	11	47.8
	yes	12	52.2
	Total	23	100.0

34. (Q32) Is your funding closely tied to the number of people you serve?

Program Cycle		Frequency	Percent
Start Cycle 1	no	7	30.4
	yes	12	52.2
	Total	19	82.6
	Missing	4	17.4
	Total	23	100.0
End Cycle 1	no	11	47.8
	yes	12	52.2
	Total	23	100.0

35. (Q33) Is your present level of funding adequate for the number of projects and services you offer?

Program Cycle		Frequency	Percent
Start Cycle 1	no	21	91.3
	yes	2	8.7
	Total	23	100.0
End Cycle 1	no	21	91.3
	yes	2	8.7
	Total	23	100.0

36. (Q34) Do current members of your organization have grant writing experience?

Program Cycle		Frequency	Percent
Start Cycle 1	no	9	39.1
	yes	13	56.5
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End Cycle 1	no	8	34.8
	yes	15	65.2
	Total	23	100.0

36a. (Q34a) If yes, identify the organization members:

Program Cycle		Frequency	Percent
Start Cycle 1	no	1	4.3
	yes	13	56.5
	Total	14	60.9
	Missing	9	39.1
	Total	23	100.0
End Cycle 1	yes	18	78.3
	Missing	5	21.7

Total		23	100.0
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36b. (34b) For what previous grants has your organization applied? Please use complete titles and extra space if necessary. (see detail on attached spread sheet)

Program Cycle		Frequency	Percent
Start	no	1	4.3
Cycle 1	yes	17	73.9
	Total	18	78.3
	Missing	5	21.7
Total		23	100.0
End	no	1	4.3
Cycle 1	yes	11	47.8
	Total	12	52.2
	Missing	11	47.8
Total		23	100.0

36c. (Q34c) Of what future sources of grants are you aware? (see detail on attached spread sheet) (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start	no	2	8.7
Cycle 1	yes	15	65.2
	Total	17	73.9
	Missing	6	26.1
Total		23	100.0
End	no	1	4.3
Cycle 1	yes	11	47.8
	Total	12	52.2
	Missing	11	47.8
Total		23	100.0

II. Program Development

37. (Q35) What type of services does your organization provide? Check any/all that apply. (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start	no	1	4.3
Cycle 1	yes	22	95.7
	Total	23	100.0
	Missing	2	8.7
Total		23	100.0

37a. Economic Recovery

Program Cycle		Frequency	Percent
Start	no	9	39.1
Cycle 1	yes	13	56.5
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0
End	no	1	4.3
Cycle 1	yes	15	65.2
	Total	16	69.6
	Missing	7	30.4
Total		23	100.0

37b. Economic Development

Program Cycle		Frequency	Percent
Start Cycle 1	no	12	52.2
	yes	10	43.5
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	8	34.8
	Total	10	43.5
	Missing	13	56.5
Total		23	100.0

37c. Educational / Human Development

Program Cycle		Frequency	Percent
Start Cycle 1	no	4	17.4
	yes	18	78.3
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	20	87.0
	Total	21	91.3
	Missing	2	8.7
Total		23	100.0

37d. Health/Rehabilitation

Program Cycle		Frequency	Percent
Start Cycle 1	no	12	52.2
	yes	10	43.5
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	7	30.4
	Total	9	39.1
	Missing	14	60.9
Total		23	100.0

37e. Religious

Program Cycle		Frequency	Percent
Start Cycle 1	no	19	82.6
	yes	3	13.0
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	4	17.4
	Total	6	26.1
	Missing	17	73.9
Total		23	100.0

37f. Cultural

Program Cycle		Frequency	Percent
Start Cycle 1	no	18	78.3
	yes	4	17.4
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End Cycle 1	no	2	8.7
	yes	4	17.4
	Total	6	26.1
	Missing	17	73.9
	Total	23	100.0

37g. Other (please specify) (see detail on attached spread sheet) (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start Cycle 1	no	15	65.2
	yes	6	26.1
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End Cycle 1	no	2	8.7
	yes	2	8.7
	Total	4	17.4
	Missing	19	82.6
	Total	23	100.0

38. (Q36) How many projects/programs was your organization involved in during the current fiscal year?

Program Cycle		Frequency	Percent
Start Cycle 1	0	1	4.3
	1	4	17.4
	2-4	8	34.8
	4-6	5	21.7
	6+	3	13.0
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End Cycle 1	0	1	4.3
	1	5	21.7
	2-4	8	34.8
	4-6	6	26.1
	6+	3	13.0
	Total	23	100.0

38a. (Q36a) How many projects were funded by an outside funding agency?

Program Cycle		Frequency	Percent
Start Cycle 1	0	11	47.8
	1	3	13.0
	2-4	5	21.7
	4-6	2	8.7
	Total	21	91.3
	Missing	2	8.7

	Total		23	100.0
End	Valid	0	7	30.4
Cycle 1		1	3	13.0
		2-4	6	26.1
		4-6	3	13.0
		6+	2	8.7
		Total	21	91.3
	Missing	System	2	8.7
	Total		23	100.0

38b. (Q36b) How many projects were specific to economic recovery?

Program Cycle		Frequency	Percent
Start	0	2	8.7
Cycle 1	1	9	39.1
	2-4	6	26.1
	4-6	2	8.7
	6+	2	8.7
	Total	21	91.3
	Missing		2
	Total	23	100.0
End	0	2	8.7
Cycle 1	1	7	30.4
	2-4	11	47.8
	6+	1	4.3
	Total	21	91.3
	Missing		2
	Total	23	100.0

39. (Q37) How many new projects/programs did your organization begin during the current fiscal year?

Program Cycle		Frequency	Percent
Start	0	5	21.7
Cycle 1	1	6	26.1
	2-4	8	34.8
	6+	1	4.3
	Total	20	87.0
	Missing		3
	Total	23	100.0
End	0	2	8.7
Cycle 1	1	5	21.7
	2-4	13	56.5
	4-6	1	4.3
	6+	1	4.3
	Total	22	95.7
Missing		1	4.3
	Total	23	100.0

39a. (Q37a) How many of those projects were funded by an outside funding agency?

Program Cycle		Frequency	Percent
Start	0	9	39.1
Cycle 1	1	3	13.0
	2-4	4	17.4
	6+	1	4.3
	Total	17	73.9
Missing		6	26.1
	Total	23	100.0
End	0	4	17.4
Cycle 1	1	7	30.4

	2-4	7	30.4
	4-6	1	4.3
	6+	1	4.3
	Total	20	87.0
Missing		3	13.0
Total		23	100.0

39b. (Q37b) How many projects were specific to economic recovery?

Program Cycle		Frequency	Percent
Start	0	2	8.7
Cycle 1	1	9	39.1
	2-4	6	26.1
	4-6	2	8.7
	6+	2	8.7
	Total	21	91.3
Missing		2	8.7
Total		23	100.0
End	0	2	8.7
Cycle 1	1	7	30.4
	2-4	11	47.8
	6+	1	4.3
	Total	21	91.3
Missing		2	8.7
Total		23	100.0

39c. (Q37c) How many economic recovery projects targeted a new territory?

Program Cycle		Frequency	Percent
Start	0	9	39.1
Cycle 1	1	5	21.7
	2-4	2	8.7
	6+	1	4.3
	Total	17	73.9
Missing		6	26.1
Total		23	100.0
End	0	11	47.8
Cycle 1	1	6	26.1
	2-4	4	17.4
	6+	1	4.3
	Total	22	95.7
Missing		1	4.3
Total		23	100.0

39d. (Q37d) How many economic recovery projects focused on a new underserved population?

Program Cycle		Frequency	Percent
Start	0	4	17.4
Cycle 1	1	8	34.8
	2-4	5	21.7
	6+	1	4.3
	Total	18	78.3
Missing		5	21.7
Total		23	100.0
End	0	4	17.4
Cycle 1	1	8	34.8
	2-4	6	26.1
	Total	18	78.3
Missing		5	21.7
Total		23	100.0

40. (Q38) How many projects/programs was your organization involved in during the previous fiscal year?

Program Cycle		Frequency	Percent
Start Cycle 1	0	2	8.7
	1	2	8.7
	2-4	11	47.8
	4-6	3	13.0
	6+	1	4.3
	Total	19	82.6
Missing		4	17.4
Total		23	100.0
End Cycle 1	0	2	8.7
	1	4	17.4
	2-4	11	47.8
	4-6	3	13.0
	6+	2	8.7
	Total	22	95.7
Missing		1	4.3
Total		23	100.0

40a. (Q38a) How many projects were funded by an outside funding agency?

Program Cycle		Frequency	Percent
Start Cycle 1	0	10	43.5
	1	2	8.7
	2-4	5	21.7
	4-6	1	4.3
	6+	1	4.3
	Total	19	82.6
Missing		4	17.4
Total		23	100.0
End Cycle 1	0	8	34.8
	1	2	8.7
	2-4	7	30.4
	4-6	1	4.3
	6+	2	8.7
	Total	20	87.0
Missing System		3	13.0
Total		23	100.0

40b. (Q38b) How many projects were specific to economic recovery?

Program Cycle		Frequency	Percent
Start Cycle 1	0	5	21.7
	1	5	21.7
	2-4	6	26.1
	4-6	2	8.7
	6+	1	4.3
	Total	19	82.6
Missing		4	17.4
Total		23	100.0
End Cycle 1	0	4	17.4
	1	8	34.8
	2-4	7	30.4
	6+	2	8.7
	Total	21	91.3
Missing System		2	8.7
Total		23	100.0

41. (Q39). How does your organization measure success? (see detail on attached excel spread sheet) (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start Cycle 1	no	6	26.1
	yes	16	69.6
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End Cycle 1	no	1	4.3
	yes	21	91.3
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

41a. (Q39a) Based on your organizations definition of success, did your success rate increase last fiscal year?

Program Cycle		Frequency	Percent
Start Cycle 1	no	1	4.3
	yes	15	65.2
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End Cycle 1	no	4	17.4
	yes	16	69.6
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0

41b. (Q39b) If yes, by what percentage did your success rate increase?

Program Cycle		Frequency	Percent
Start Cycle 1	14.00	1	4.3
	20.00	4	17.4
	25.00	2	8.7
	39.00	1	4.3
	50.00	1	4.3
	95.00	1	4.3
	Total	10	43.5
	Missing	13	56.5
	Total	23	100.0
End Cycle 1	5.00	2	8.7
	20.00	2	8.7
	25.00	2	8.7
	50.00	1	4.3
	80.00	1	4.3
	90.00	2	8.7
	95.00	1	4.3
	100.00	2	8.7
	Total	13	56.5
	Missing	10	43.5
	Total	23	100.0

Client Information

The following section asks you about your connection with clients. The word “clients” is used to identify members, consumers, constituents, and patrons. Please check the most appropriate response.

42. (Q40) How many clients did your organization serve last fiscal year?

Program Cycle	Frequency	Percent	
Start	1-50	7	30.4
Cycle 1	51-100	4	17.4
	101-200	1	4.3
	301+	8	34.8
	Total	20	87.0
	Missing	3	13.0
Total	23	100.0	
End	1-50	6	26.1
Cycle 1	51-100	5	21.7
	101-200	2	8.7
	201-300	1	4.3
	301+	9	39.1
	Total	23	100.0

42a. (Q40a) How many economic recovery clients did your organization serve last fiscal year?

Program Cycle	Frequency	Percent	
Start	1-50	6	26.1
Cycle 1	51-100	3	13.0
	101-200	1	4.3
	301+	7	30.4
	11.00	1	4.3
	Total	18	78.3
Missing	5	21.7	
Total	23	100.0	
End	1-50	12	52.2
Cycle 1	51-100	5	21.7
	101-200	2	8.7
	301+	3	13.0
	Total	22	95.7
	Missing	1	4.3
Total	23	100.0	

42b. (Q40b) How many new economic recovery clients is your organization serving this fiscal year?

Program Cycle	Frequency	Percent	
Start	1-50	5	21.7
Cycle 1	51-100	5	21.7
	101-200	1	4.3
	201-300	1	4.3
	301+	4	17.4
	Total	16	69.6
Missing	7	30.4	
Total	23	100.0	
End	1-50	12	52.2
Cycle 1	51-100	2	8.7
	101-200	2	8.7
	201-300	1	4.3
	301+	4	17.4
	Total	21	91.3
Missing	2	8.7	
Total	23	100.0	

43. (Q41) What percent of your clients reside in the neighborhood of your main office? (within a 10 mile radius of your agency)

Program Cycle		Frequency	Percent
Start Cycle 1	Valid	0-20	3 13.0
		21-40	3 13.0
		41-60	3 13.0
		61-80	5 21.7
		81-100	4 17.4
		not sure	1 4.3
	Total	19 82.6	
Missing	System	4 17.4	
Total		23 100.0	
End Cycle 1	Valid	0-20	2 8.7
		21-40	3 13.0
		41-60	2 8.7
		61-80	5 21.7
		81-100	9 39.1
		not sure	1 4.3
	Total	22 95.7	
Missing	System	1 4.3	
Total		23 100.0	

44. (Q42) Where do clients outside your neighborhood reside?

Program Cycle		Frequency	Percent
Start Cycle 1	adjacent neighborhoods city of Orlando Orlando area other	Total	6 26.1
		2	8.7
		8	34.8
		5	21.7
		21	91.3
	Missing	2	8.7
Total		23 100.0	
End Cycle 1	adjacent neighborhoods city of Orlando Orlando area other	Total	8 34.8
		3	13.0
		6	26.1
		5	21.7
		22	95.7
	Missing	1	4.3
Total		23 100.0	

45. (Q43) Can clients become members of your organization?

Program Cycle		Frequency	Percent
Start Cycle 1	no yes NA	Total	4 17.4
		8	34.8
		9	39.1
		21	91.3
	Missing	2	8.7
Total		23 100.0	
End Cycle 1	no yes NA	Total	5 21.7
		10	43.5
		1	4.3
		16	69.6
	Missing	7	30.4
Total		23 100.0	

45a. (Q43a) If yes, how many members do you have?

Program Cycle		Frequency	Percent
Start Cycle 1	2.00	1 4.3	
	10.00	1 4.3	
	15.00	1 4.3	

	20.00	1	4.3
	45.00	1	4.3
	371.00	1	4.3
	600.00	1	4.3
	Total	7	30.4
	Missing	16	69.6
	Total	23	100.0
End	1.00	1	4.3
Cycle 1	2.00	1	4.3
	5.00	1	4.3
	6.00	1	4.3
	15.00	2	8.7
	25.00	1	4.3
	600.00	2	8.7
	Total	9	39.1
	Missing	14	60.9
	Total	23	100.0

45b. (Q43b) If yes, what is the renewal rate of your members?

Program Cycle		Frequency	Percent
Start	0-20	3	13.0
Cycle 1	21-40	2	8.7
	41-60	1	4.3
	81-100	1	4.3
	Total	7	30.4
	Missing	16	69.6
	Total	23	100.0
End	0-20	2	8.7
Cycle 1	21-40	1	4.3
	61-80	2	8.7
	81-100	2	8.7
	Total	7	30.4
	Missing	16	69.6
	Total	23	100.0

46. (Q44) What is the average individual income of your clients?

Program Cycle		Frequency	Percent
Start	<15,000	15	65.2
Cycle 1	15,000-25,000	4	17.4
	not sure	2	8.7
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	<15,000	15	65.2
Cycle 1	15,000-25,000	6	26.1
	not sure	1	4.3
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

47. (Q45) What is the primary racial makeup of your clients?

Program Cycle		Frequency	Percent
Start	white	3	13.0
Cycle 1	black or African-	13	56.5

		American		
		Total	16	69.6
	Missing		7	30.4
	Total		23	100.0
End		white	3	13.0
Cycle 1		black or	14	60.9
		African-		
		American	1	4.3
		Indian or		
		Alaska		
		native		
		Total	18	78.3
	Missing		5	21.7
	Total		23	100.0

47a. (Q45a) What is the primary ethnicity of your clients?

Program Cycle			Frequency	Percent
Start		Hispanic	4	17.4
Cycle 1		or Latino		
		no	9	39.1
		Hispanic		
		or Latino		
		Total	13	56.5
	Missing		10	43.5
	Total		23	100.0
End	Valid	Hispanic	8	34.8
Cycle 1		or Latino		
		no	11	47.8
		Hispanic		
		or Latino		
		Total	19	82.6
	Missing		4	17.4
	Total		23	100.0

48. (Q46) What is the primary age make up of your clients?

Program Cycle			Frequency	Percent
Start		pre-	2	8.7
Cycle 1		school		
		adult	13	56.5
		senior	1	4.3
		(55+)		
		not sure	1	4.3
		Total	17	73.9
	Missing		6	26.1
	Total		23	100.0
End		pre-	2	8.7
Cycle 1		school		
		teenager	2	8.7
		adult	13	56.5
		senior	1	4.3
		(55+)		
		not sure	1	4.3
		Total	19	82.6
	Missing		4	17.4
	Total		23	100.0

49. (Q47) Does your organization provide services free of charge for clients?

Program Cycle		Frequency	Percent
Start Cycle 1	free	11	47.8
	fee	1	4.3
	varies	8	34.8
	Total	20	87.0
	Missing	3	13.0
Total		23	100.0
End Cycle 1	free	12	52.2
	fee	2	8.7
	varies	8	34.8
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0

49a. (Q47a) If fees are charged to clients, what types of services does your organization charge for? (yes, no response indicates whether respondent answered the question or not)

Program Cycle			Frequency	Percent
Start Cycle 1	Valid	yes	9	39.1
	Missing	System	14	60.9
	Total		23	100.0
End Cycle 1	Valid	yes	4	17.4
	Missing	System	19	82.6
	Total		23	100.0

49a1. Economic Recovery

Program Cycle		Frequency	Percent
Start Cycle 1	no	8	34.8
	yes	1	4.3
	Total	9	39.1
	Missing	14	60.9
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	1	4.3
	Total	2	8.7
	Missing	21	91.3
Total		23	100.0

49a2. Cultural

Program Cycle		Frequency	Percent
Start Cycle 1	no	9	39.1
	Missing	14	60.9
	Total	23	100.0
End Cycle 1	no	1	4.3
	Missing	22	95.7
	Total	23	100.0

49a3. Economic Development

Program Cycle		Frequency	Percent
Start Cycle 1	no	7	30.4
	yes	2	8.7
	Total	9	39.1
	Missing	14	60.9
Total		23	100.0
End	no	1	4.3

Cycle 1	Missing	22	95.7
	Total	23	100.0

49a4. Educational/ Human Development

Program Cycle		Frequency	Percent
Start	no	5	21.7
Cycle 1	yes	4	17.4
	Total	9	39.1
	Missing	14	60.9
	Total	23	100.0
End	yes	3	13.0
Cycle 1	Missing	20	87.0
	Total	23	100.0

49a5. Health/Rehabilitation

Program Cycle		Frequency	Percent
Start	no	9	39.1
Cycle 1	Missing	14	60.9
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	1	4.3
	Total	2	8.7
	Missing	21	91.3
	Total	23	100.0

49a6. Religious

Program Cycle		Frequency	Percent
Start	no	9	39.1
Cycle 1	Missing	14	60.9
	Total	23	100.0
End	no	1	4.3
Cycle 1	Missing	22	95.7
	Total	23	100.0

49a7. Other (please specify)_(see detail on attached excel spread sheet) (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start	no	6	26.1
Cycle 1	yes	3	13.0
	Total	9	39.1
	Missing	14	60.9
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	3	13.0
	Total	4	17.4
	Missing	19	82.6
	Total	23	100.0

49b. (Q47b) If you provide both free and paid services, do clients utilize free services more than paid services?

Program Cycle		Frequency	Percent
Start	free	3	13.0

Cycle 1	more than fee		
	equal	2	8.7
	Total	5	21.7
	Missing	18	78.3
	Total	23	100.0
End Cycle 1	free more than fee	2	8.7
	equal	2	8.7
	Total	4	17.4
	Missing	19	82.6
	Total	23	100.0

III. Collaboration/Partnerships and Community Engagement

The following section asks you about whether your organization is currently cooperating or has cooperated with other community organizations in the past. Please check the most appropriate response.

50. (Q48) Do you know any of the organizations listed on the attached roster? You do not have to work with them. Please check all/any that you recognize by name. (Please see the attached roster.) (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start	no	2	8.7
Cycle 1	yes	18	78.3
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0
End	yes	20	87.0
Cycle 1	Missing	3	13.0
	Total	23	100.0

51. (Q49) Do you presently work with other community organizations?

Program Cycle		Frequency	Percent
Start	no	1	4.3
Cycle 1	yes	21	91.3
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	22	95.7
	Total	23	100.0

(Q49a) If yes, what are the reasons for engaging in cooperative efforts?

51a. Economic recovery programs

Program Cycle		Frequency	Percent
Start	no	6	26.1
Cycle 1	yes	14	60.9
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0
End	yes	14	60.9
Cycle 1	Missing	9	39.1
	Total	23	100.0

51b. Common mission

Program Cycle		Frequency	Percent
Start Cycle 1	no	6	26.1
	yes	14	60.9
	Total	20	87.0
	Missing	3	13.0
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	12	52.2
	Total	13	56.5
	Missing	10	43.5
Total		23	100.0

51c. Financial

Program Cycle		Frequency	Percent
Start Cycle 1	no	12	52.2
	yes	8	34.8
	Total	20	87.0
	Missing	3	13.0
Total		23	100.0
End Cycle 1	yes	6	26.1
	Missing	17	73.9
	Total	23	100.0

51d. Service/Program compatibility

Program Cycle		Frequency	Percent
Start Cycle 1	no	7	30.4
	yes	13	56.5
	Total	20	87.0
	Missing	3	13.0
Total		23	100.0
End Cycle 1	yes	13	56.5
	Missing	10	43.5
	Total	23	100.0

51e. Statutory

Program Cycle		Frequency	Percent
Start Cycle 1	no	19	82.6
	yes	1	4.3
	Total	20	87.0
	Missing	3	13.0
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	2	8.7
	Total	4	17.4
	Missing System	19	82.6
Total		23	100.0

51f. Grant proposal

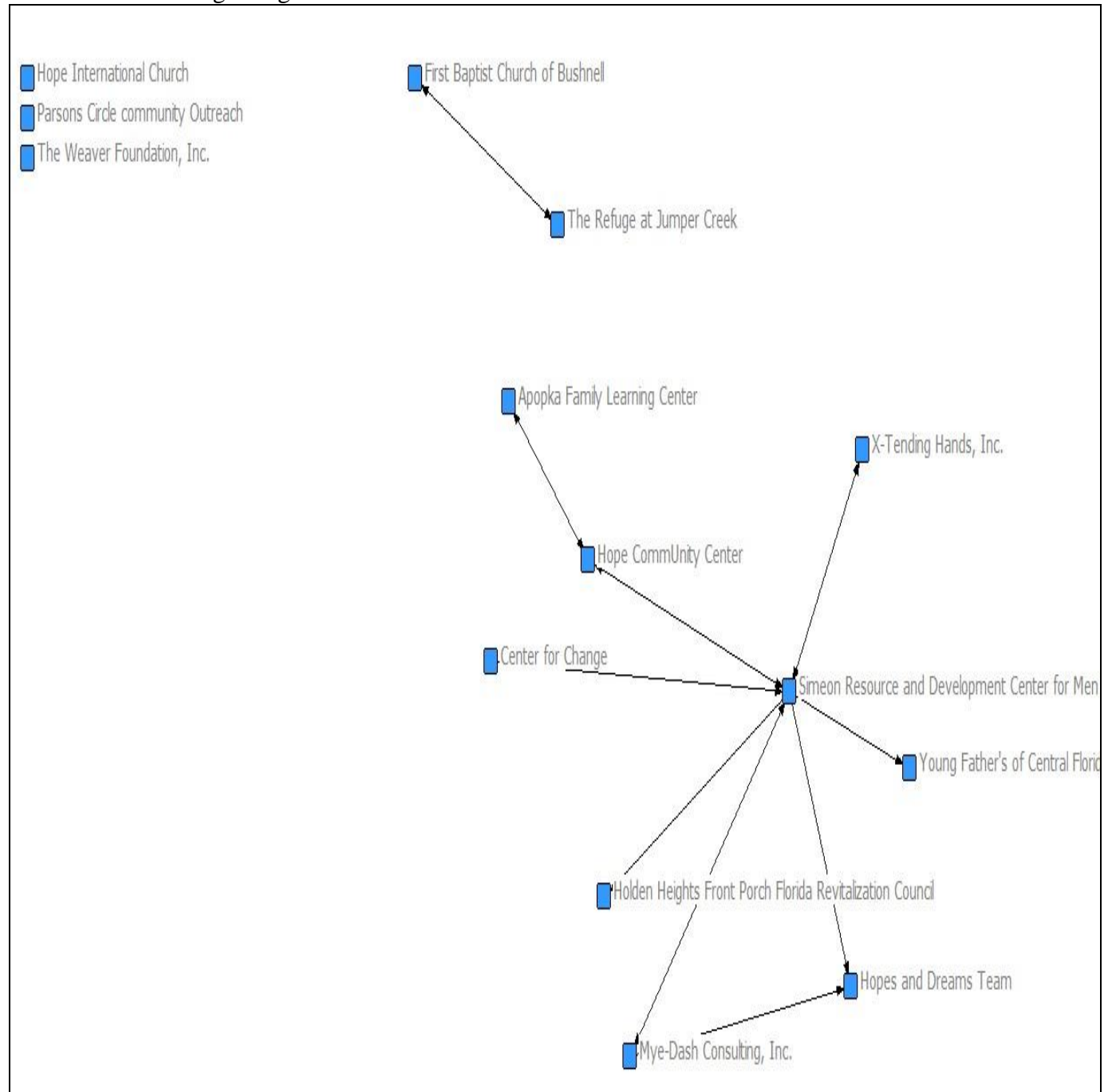
Program Cycle		Frequency	Percent
Start Cycle 1	no	14	60.9
	yes	6	26.1
	Total	20	87.0
Missing		3	13.0

	Total		23	100.0
End		yes	5	21.7
Cycle 1	Missing		18	78.3
	Total		23	100.0

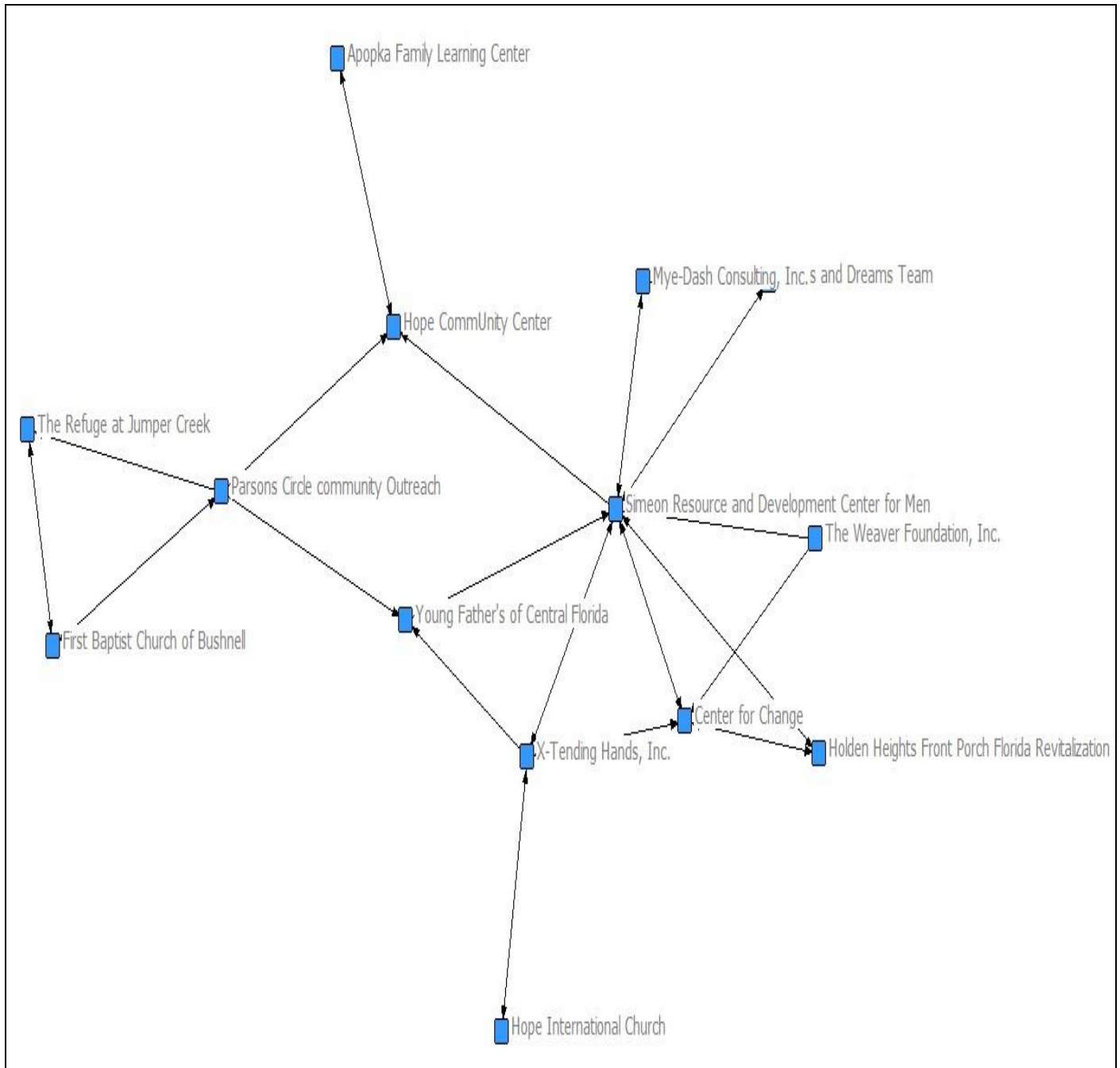
51g. Advice (help)

Program Cycle		Frequency	Percent
Start	no	14	60.9
Cycle 1	yes	6	26.1
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	8	34.8
	Total	9	39.1
	Missing	14	60.9
	Total	23	100.0

Advice Network Beginning of the SCCFP



Advice Network End of SCCFP



51h. Other(please specify)__(See attached excel spread sheet for detail) (yes, no response indicates whether respondent answered the question or not)

Program Cycle		Frequency	Percent
Start Cycle 1	no	15	65.2
	yes	3	13.0
	Total	18	78.3
	Missing	5	21.7
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	2	8.7
	Total	3	13.0
	Missing	20	87.0
Total		23	100.0

51i. (Q49b) If you checked economic recovery programs is this a newly formed collaboration?

Program Cycle		Frequency	Percent
Start Cycle 1	no	4	17.4
	yes	8	34.8
	Total	12	52.2
	Missing	11	47.8
Total		23	100.0
End Cycle 1	no	6	26.1
	yes	9	39.1
	Total	15	65.2
	Missing	8	34.8
Total		23	100.0

51j. (Q49c) If you checked economic recovery programs is this an existing collaboration that your organization joined?

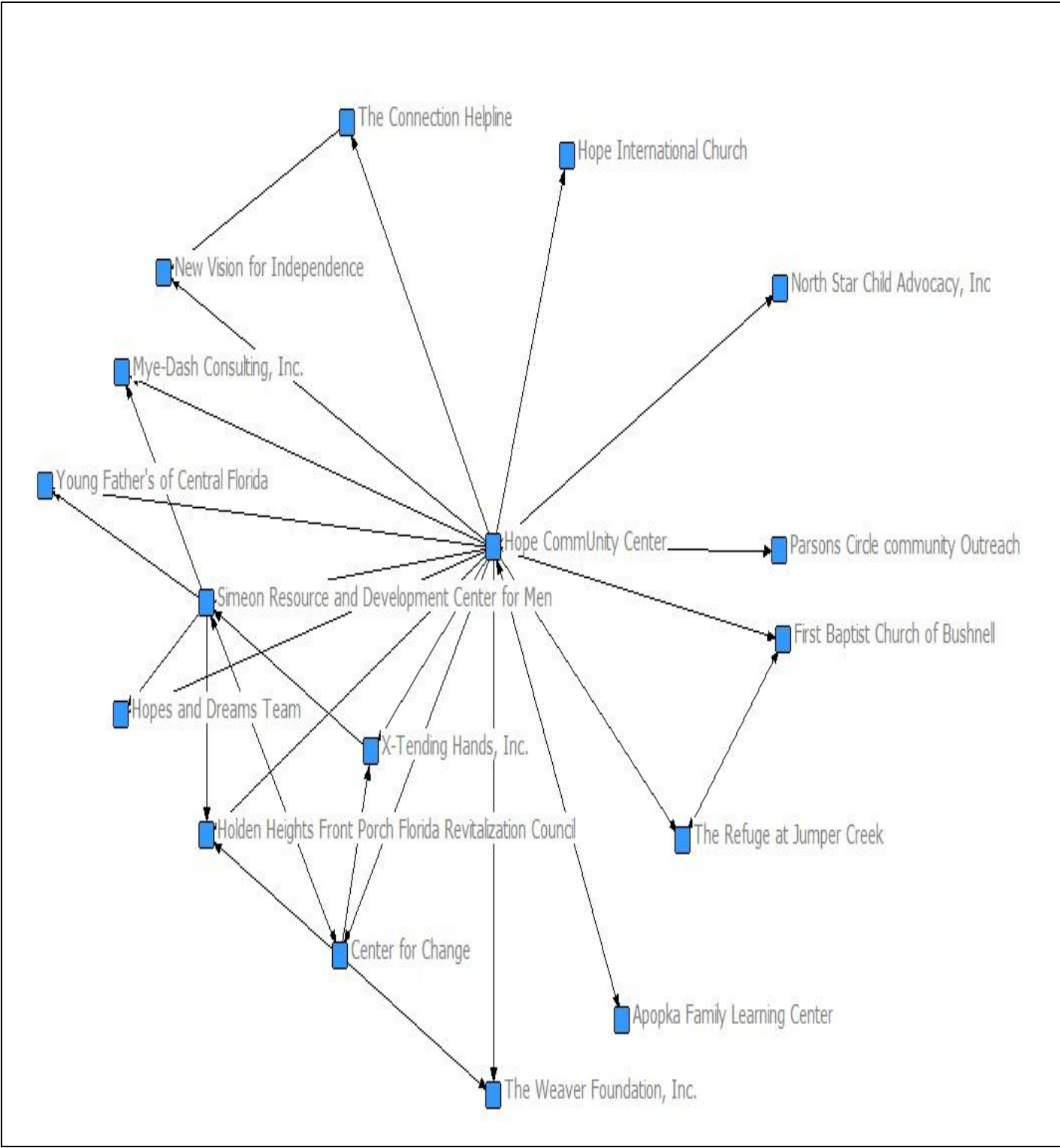
Program Cycle		Frequency	Percent
Start Cycle 1	no	5	21.7
	yes	8	34.8
	Total	13	56.5
	Missing	10	43.5
Total		23	100.0
End Cycle 1	no	5	21.7
	yes	8	34.8
	Total	13	56.5
	Missing	10	43.5
Total		23	100.0

51k. (Q49d) If yes, do you presently work with any of the organizations listed on the attached roster? Please check any/all that you work with. (Please see the attached roster) (yes, no response indicates whether or not respondent answered question)

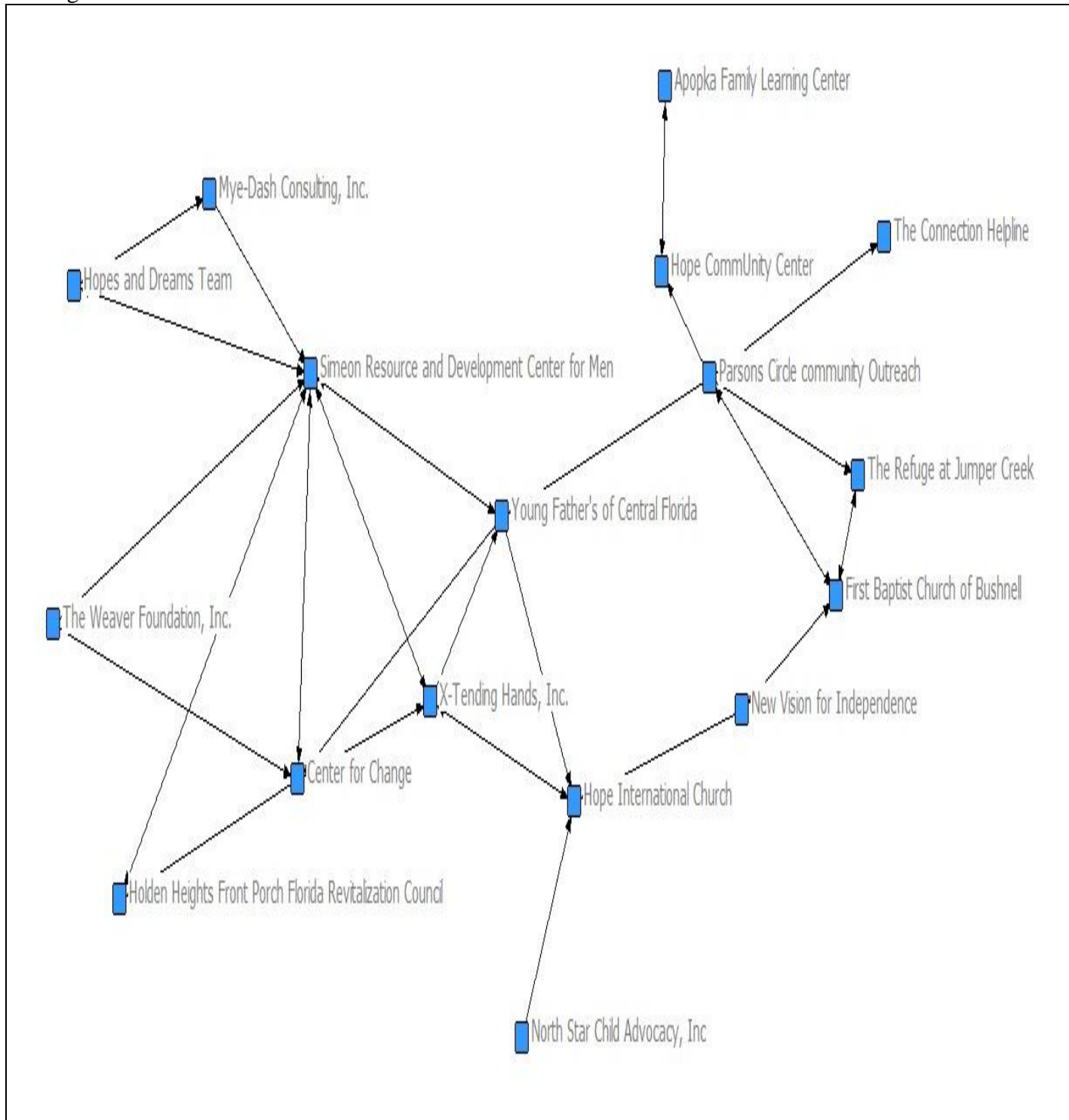
Program Cycle		Frequency	Percent
Start Cycle 1	no	7	30.4
	yes	12	52.2
	Total	19	82.6
	Missing	4	17.4
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	8	34.8
	Total	9	39.1
	Missing	14	60.9

Total	23	100.0
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Willingness to collaborate at the beginning of the SCCFP



Willingness to collaborate at the end of the SCCFP



511. (Q49e) If yes please identify any other governments/community organizations you presently work with not listed above or on the attached Roster (please use more space if required): (yes, no response indicates whether or not respondent answered question)

(Name and location):

Program Cycle		Frequency	Percent
Start	no	4	17.4
Cycle 1	yes	8	34.8
	Total	12	52.2
	Missing	11	47.8
Total		23	100.0
End	yes	7	30.4
Cycle 1	Missing	16	69.6
	Total	23	100.0

51m. (Q49f) If no, why not? (Please see attached excel spreadsheet for detail) (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	no	3	13.0
Cycle 1	yes	1	4.3
	Total	4	17.4
	Missing	19	82.6
Total		23	100.0
End	yes	1	4.3
Cycle 1	Missing	22	95.7
	Total	23	100.0

51n. (Q49g) If no, have you ever considered cooperating with another community organization?

Program Cycle		Frequency	Percent
Start	yes	4	17.4
Cycle 1	Missing	19	82.6
	Total	23	100.0
	Missing	19	82.6
End	yes	7	30.4
Cycle 1	Missing	16	69.6
	Total	23	100.0

52. (Q50) Have you worked with other community organizations in the past?

Program Cycle		Frequency	Percent
Start	no	2	8.7
Cycle 1	yes	9	39.1
	Total	11	47.8
	Missing	12	52.2
Total		23	100.0
End	no	4	17.4
Cycle 1	yes	16	69.6
	Total	20	87.0
	Missing	3	13.0
Total		23	100.0

52a. (Q50a) If yes, what were the reasons for engaging in cooperative efforts? (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	yes	16	69.6
Cycle 1	Missing	7	30.4
	Total	23	100.0
End	yes	14	60.9
Cycle 1	Missing	9	39.1

Total		23	100.0
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52a1. Economic recovery programs

Program Cycle		Frequency	Percent
Start Cycle 1	no	9	39.1
	yes	7	30.4
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End Cycle 1	yes	6	26.1
	Missing	17	73.9
	Total	23	100.0

52a2. Common mission

Program Cycle		Frequency	Percent
Start Cycle 1	no	9	39.1
	yes	7	30.4
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End Cycle 1	yes	14	60.9
	Missing	9	39.1
	Total	23	100.0

52a3. Financial

Program Cycle		Frequency	Percent
Start Cycle 1	no	13	56.5
	yes	3	13.0
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End Cycle 1	no	1	4.3
	yes	4	17.4
	Total	5	21.7
	Missing	18	78.3
	Total	23	100.0

52a4. Service/Program compatibility

Program Cycle		Frequency	Percent
Start Cycle 1	no	4	17.4
	yes	12	52.2
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End Cycle 1	no	1	4.3
	yes	13	56.5
	Total	14	60.9
	Missing	9	39.1
	Total	23	100.0

52a5. Statutory

Program Cycle		Frequency	Percent
Start	no	15	65.2

Cycle 1	yes	1	4.3
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	2	8.7
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0

52a6. Grant proposal

Program Cycle		Frequency	Percent
Start	no	11	47.8
Cycle 1	yes	5	21.7
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	4	17.4
	Total	5	21.7
	Missing	18	78.3
	Total	23	100.0

52a7. Advice (help)

Program Cycle		Frequency	Percent
Start	no	16	69.6
Cycle 1	Missing	7	30.4
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	6	26.1
	Total	8	34.8
	Missing System	15	65.2
	Total	23	100.0

52a8. Other(please specify)_(see detail on attached excel spread sheet) (yes, no response indicates whether or not respondent answered the question)

Program Cycle		Frequency	Percent
Start	no	15	65.2
Cycle 1	yes	1	4.3
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	2	8.7
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0

53. (Q51) Do you plan on working with other community organizations in the future

Program Cycle		Frequency	Percent
Start	no	1	4.3
Cycle 1	yes	21	91.3
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

End		yes	22	95.7
Cycle 1	Missing		1	4.3
	Total		23	100.0

52. Do you see other community organizations as competitors?

Program Cycle			Frequency	Percent
Start		no	18	78.3
Cycle 1		yes	4	17.4
		Total	22	95.7
	Missing		1	4.3
	Total		23	100.0
End		no	20	87.0
Cycle 1		yes	2	8.7
		Total	22	95.7
	Missing		1	4.3
	Total		23	100.0

52a. If yes, what are you competing for? (yes, no response indicates whether or not respondent answered the question)

Program Cycle			Frequency	Percent
Start		no	1	4.3
Cycle 1		yes	4	17.4
		Total	5	21.7
	Missing		18	78.3
	Total		23	100.0
End		yes	2	8.7
Cycle 1	Missing		21	91.3
	Total		23	100.0

52a1. Clients

Program Cycle			Frequency	Percent
Start		no	1	4.3
Cycle 1		yes	2	8.7
		Total	3	13.0
	Missing		20	87.0
	Total		23	100.0
End		yes	2	8.7
Cycle 1	Missing		21	91.3
	Total		23	100.0

52a2. Funding sources

Program Cycle			Frequency	Percent
Start		yes	4	17.4
Cycle 1	Missing		19	82.6
	Total		23	100.0
End		yes	3	13.0
Cycle 1	Missing		20	87.0
	Total		23	100.0

52a3. Services

Program Cycle			Frequency	Percent
Start		no	1	4.3

Cycle 1	yes	2	8.7
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0
End	yes	2	8.7
Cycle 1	Missing	21	91.3
	Total	23	100.0

52a4. Visibility/Reputation

Program Cycle		Frequency	Percent
Start	no	1	4.3
Cycle 1	yes	2	8.7
	Total	3	13.0
	System	20	87.0
	Total	23	100.0
End	yes	1	4.3
Cycle 1	Missing	22	95.7
	Total	23	100.0

52a5. Employees/Volunteers

Program Cycle		Frequency	Percent
Start	no	1	4.3
Cycle 1	yes	2	8.7
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0
End	yes	1	4.3
Cycle 1	Missing	22	95.7
	Total	23	100.0

52a6. Other (please specify)

Program Cycle		Frequency	Percent
Start	no	3	13.0
Cycle 1	Missing	20	87.0
	Total	23	100.0
End	Missing	23	100.0
Cycle 1			

53. Do you feel that cooperating with other organizations helps your organization?

Program Cycle		Frequency	Percent
Start	yes	22	95.7
Cycle 1	Missing	1	4.3
	Total	23	100.0
End	yes	22	95.7
Cycle 1	Missing	1	4.3
	Total	23	100.0

54. Do you feel that you can effectively service your clients without cooperating with other community organizations?

Program Cycle		Frequency	Percent
Start	no	19	82.6
Cycle 1	yes	3	13.0
	Total	22	95.7

	Missing		1	4.3
	Total		23	100.0
End	no		15	65.2
Cycle 1	yes		7	30.4
	Total		22	95.7
	Missing		1	4.3
	Total		23	100.0

Marketing Information

The following section asks you about the type of marketing efforts your organization is currently engaged in and about the audience you are targeting. Please check the most appropriate response.

57. (Q55) Please check the primary methods of marketing used by your organization.

(yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	yes	23	100.0
Cycle 1			
End	yes	22	95.7
Cycle 1	Missing	1	4.3
	Total	23	100.0

57a. Billboards

Program Cycle		Frequency	Percent
Start	no	22	95.7
Cycle 1	yes	1	4.3
	Total	23	100.0
End	Valid no	2	8.7
Cycle 1	Missing	21	91.3
	Total	23	100.0

57b. Daily newspaper

Program Cycle		Frequency	Percent
Start	no	14	60.9
Cycle 1	yes	9	39.1
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	10	43.5
	Total	11	47.8
	Missing	12	52.2
	Total	23	100.0

57c. Flyers

Program Cycle		Frequency	Percent
Start	Valid no	5	21.7
Cycle 1	yes	18	78.3
	Total	23	100.0
End	Valid yes	16	69.6
Cycle 1	Missing System	7	30.4
	Total	23	100.0

57d. Television

Program Cycle		Frequency	Percent
Start	no	21	91.3
Cycle 1	yes	2	8.7
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	1	4.3
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0

57e. Religious bulletin

Program Cycle		Frequency	Percent
Start	no	16	69.6
Cycle 1	yes	7	30.4
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	6	26.1
	Total	8	34.8
	Missing	15	65.2
	Total	23	100.0

57f. Radio

Program Cycle		Frequency	Percent
Start	no	14	60.9
Cycle 1	yes	9	39.1
	Total	23	100.0
End	yes	7	30.4
Cycle 1	Missing	16	69.6
	Total	23	100.0

57g. Sunday newspaper

Program Cycle		Frequency	Percent
Start	no	22	95.7
Cycle 1	yes	1	4.3
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	2	8.7
	Total	4	17.4
	Missing	19	82.6
	Total	23	100.0

57h. Other(please specify)__(see attached excel spread sheet for detail) (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	no	9	39.1
Cycle 1	yes	14	60.9
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	13	56.5
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0

57c1. (Q55a) If you checked flyers, how are they distributed? (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start Cycle 1	no	1	4.3
	yes	18	78.3
	Total	19	82.6
	Missing	4	17.4
Total		23	100.0
End Cycle 1	yes	16	69.6
	Missing	7	30.4
	Total	23	100.0

57c2. Mail

Program Cycle		Frequency	Percent
Start Cycle 1	no	9	39.1
	yes	9	39.1
	Total	18	78.3
	Missing	5	21.7
Total		23	100.0
End Cycle 1	no	1	4.3
	yes	8	34.8
	Total	9	39.1
	Missing	14	60.9
Total		23	100.0

57c3. Local Businesses

Program Cycle		Frequency	Percent
Start Cycle 1	no	5	21.7
	yes	13	56.5
	Total	18	78.3
	Missing	5	21.7
Total		23	100.0
End Cycle 1	yes	10	43.5
	Missing	13	56.5
	Total	23	100.0

57c4. On cars

Program Cycle		Frequency	Percent
Start Cycle 1	no	16	69.6
	yes	2	8.7
	Total	18	78.3
	Missing	5	21.7
Total		23	100.0
End Cycle 1	no	2	8.7
	yes	1	4.3
	Total	3	13.0
	Missing	20	87.0
Total		23	100.0

57c5. Door to Door

Program Cycle		Frequency	Percent
Start Cycle 1	no	9	39.1
	yes	9	39.1
	Total	18	78.3
Missing		5	21.7

	Total		23	100.0
End	no		1	4.3
Cycle 1	yes		8	34.8
	Total		9	39.1
	Missing		14	60.9
	Total		23	100.0

57c6. Email

Program Cycle		Frequency	Percent
Start	no	8	34.8
Cycle 1	yes	10	43.5
	Total	18	78.3
	Missing	5	21.7
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	9	39.1
	Total	10	43.5
	Missing	13	56.5
	Total	23	100.0

58. (Q56) In what location does your organization concentrate its marketing efforts? (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	no	2	8.7
Cycle 1	yes	15	65.2
	Total	17	73.9
	Missing	6	26.1
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	13	56.5
	Total	14	60.9
	Missing	9	39.1
	Total	23	100.0

58a. Inside neighborhood

Program Cycle		Frequency	Percent
Start	no	6	26.1
Cycle 1	yes	9	39.1
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	yes	16	69.6
Cycle 1	Missing	7	30.4
	Total	23	100.0

58b. Outside neighborhood

Program Cycle		Frequency	Percent
Start	no	11	47.8
Cycle 1	yes	4	17.4
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	9	39.1
	Total	10	43.5

Missing	13	56.5
Total	23	100.0

58c. No concentration

Program Cycle		Frequency	Percent
Start	no	11	47.8
	yes	4	17.4
Cycle 1	Total	15	65.2
	Missing	8	34.8
Total		23	100.0
End	no	2	8.7
	yes	3	13.0
Cycle 1	Total	5	21.7
	Missing	18	78.3
Total		23	100.0

59. (Q57) Do you target a specific audience with your marketing efforts?

Program Cycle		Frequency	Percent
Start	no	10	43.5
	yes	10	43.5
Cycle 1	Total	20	87.0
	Missing	3	13.0
Total		23	100.0
End	no	6	26.1
	yes	12	52.2
Cycle 1	Total	18	78.3
	Missing	5	21.7
Total		23	100.0

59a. (Q57a). If yes, what audience are you targeting:

59a1. Race:

Program Cycle		Frequency	Percent
Start	no	13	56.5
	yes	5	21.7
Cycle 1	Total	18	78.3
	Missing	5	21.7
Total		23	100.0
End	no	2	8.7
	yes	7	30.4
Cycle 1	Total	9	39.1
	Missing	14	60.9
Total		23	100.0

59a2. If yes, are they:

Program Cycle		Frequency	Percent
Start	black or African American	4	17.4
	Missing	19	82.6
Total		23	100.0
End	white	1	4.3
	black or African American	5	21.7
Cycle 1	Total	6	26.1

Missing	17	73.9
Total	23	100.0

59a3. Ethnicity:

Program Cycle		Frequency	Percent
Start Cycle 1	no	12	52.2
	yes	3	13.0
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End Cycle 1	no	3	13.0
	yes	6	26.1
	Total	9	39.1
	Missing	14	60.9
	Total	23	100.0

59a4. If yes, are they:

Program Cycle		Frequency	Percent
Start Cycle 1	Hispanic or Latino	2	8.7
	Missing	21	91.3
	Total	23	100.0
End Cycle 1	Hispanic or Latino	4	17.4
	Missing	19	82.6
	Total	23	100.0

59a5. Age:

Program Cycle		Frequency	Percent
Start Cycle 1	no	8	34.8
	yes	8	34.8
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End Cycle 1	no	2	8.7
	yes	9	39.1
	Total	11	47.8
	Missing	12	52.2
	Total	23	100.0

59a6. If yes, are they:

Program Cycle		Frequency	Percent
Start Cycle 1	adult	5	21.7
	Missing	18	78.3
	Total	23	100.0
End Cycle 1	teenager	3	13.0
	adult	4	17.4
	Total	7	30.4
	Missing	16	69.6
	Total	23	100.0

59a7. Gender:

Program Cycle		Frequency	Percent
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Start	no	13	56.5
Cycle 1	yes	4	17.4
	Total	17	73.9
	Missing	6	26.1
	Total	23	100.0
End	no	5	21.7
Cycle 1	yes	5	21.7
	Total	10	43.5
	Missing	13	56.5
	Total	23	100.0

59a8. If yes, are they:

Program Cycle		Frequency	Percent
Start	male	2	8.7
Cycle 1	female	2	8.7
	Total	4	17.4
	Missing	19	82.6
	Total	23	100.0
End	male	1	4.3
Cycle 1	female	2	8.7
	Total	3	13.0
	Missing	20	87.0
	Total	23	100.0

60. (Q58) What is the purpose of your marketing efforts? Check any/all that apply. (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	yes	23	100.0
Cycle 1			
End	yes	23	100.0
Cycle 1			

60a. Increase revenue

Program Cycle		Frequency	Percent
Start	no	10	43.5
Cycle 1	yes	13	56.5
	Total	23	100.0
End	yes	14	60.9
Cycle 1	Missing	9	39.1
	Total	23	100.0

60b. Promote community awareness of services

Program Cycle		Frequency	Percent
Start	no	1	4.3
Cycle 1	yes	22	95.7
	Total	23	100.0
End	yes	20	87.0
Cycle 1	Missing	3	13.0
	Total	23	100.0

60c. Increase participation

Program Cycle		Frequency	Percent
Start	no	4	17.4
Cycle 1	yes	19	82.6
	Total	23	100.0
End	yes	19	82.6
Cycle 1	Missing	4	17.4
	Total	23	100.0

60d. Other (please specify)____(see attached excel spread sheet for detail)

Program Cycle		Frequency	Percent
Start	no	20	87.0
Cycle 1	yes	1	4.3
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	2	8.7
	Total	4	17.4
	Missing	19	82.6
	Total	23	100.0

61. (Q59) Do you receive any in-kind support for marketing? (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	no	7	30.4
Cycle 1	yes	13	56.5
	Total	20	87.0
	Missing	3	13.0
	Total	23	100.0
End	no	7	30.4
Cycle 1	yes	15	65.2
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

61a. (Q59a) If yes, what is the type of in-kind support?

61a1. Advertising

Program Cycle		Frequency	Percent
Start	no	9	39.1
Cycle 1	yes	6	26.1
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	7	30.4
	Total	8	34.8
	Missing	15	65.2
	Total	23	100.0

61a2. Public service announcements

Program Cycle		Frequency	Percent
Start	no	9	39.1
Cycle 1	yes	6	26.1
	Total	15	65.2
	Missing	8	34.8

	Total		23	100.0
End	yes		9	39.1
Cycle 1	Missing		14	60.9
	Total		23	100.0

61a3. Promotion

Program Cycle		Frequency	Percent
Start	no	13	56.5
Cycle 1	yes	2	8.7
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	4	17.4
	Total	5	21.7
	Missing	18	78.3
	Total	23	100.0

61a4. Volunteers

Program Cycle		Frequency	Percent
Start	no	5	21.7
Cycle 1	yes	11	47.8
	Total	16	69.6
	Missing	7	30.4
	Total	23	100.0
End	no	1	4.3
Cycle 1	yes	10	43.5
	Total	11	47.8
	Missing	12	52.2
	Total	23	100.0

61a5. Other (please specify)____(see attached excel spread sheet for detail) (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	no	12	52.2
Cycle 1	yes	3	13.0
	Total	15	65.2
	Missing	8	34.8
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	5	21.7
	Total	7	30.4
	Missing	16	69.6
	Total	23	100.0

62. (Q60) Are you pleased with the reach of your marketing efforts?

Program Cycle		Frequency	Percent
Start	no	18	78.3
Cycle 1	yes	3	13.0
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	no	14	60.9
Cycle 1	yes	9	39.1

Total	23	100.0
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63. (Q61) Are there people you are trying to reach who you feel you are not reaching?

Program Cycle		Frequency	Percent
Start Cycle 1	no	3	13.0
	yes	19	82.6
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End Cycle 1	no	2	8.7
	yes	20	87.0
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

Relationship with Community

The following section asks you about your organization's relationship with the community.

To answer these questions, please circle the appropriate number in the scale. The scale is:

5 = Strongly Agree 4 = Agree 3 = Neutral 2 = Disagree 1 = Strongly Disagree

64. (Q62) The community feels that this organization serves its needs.

Program Cycle		Frequency	Percent
Start Cycle 1	strongly disagree	1	4.3
	neutral	6	26.1
	agree	9	39.1
	strongly agree	6	26.1
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End Cycle 1	strongly disagree	1	4.3
	neutral	3	13.0
	agree	10	43.5
	strongly agree	8	34.8
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

65. (Q63) The community feels that this organization meets its needs.

Program Cycle		Frequency	Percent
Start Cycle 1	neutral	6	26.1
	agree	11	47.8
	strongly agree	4	17.4
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End Cycle 1	neutral	8	34.8
	agree	10	43.5
	strongly agree	4	17.4
	Total	22	95.7
	Missing	1	4.3

Total	23	100.0
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66. (Q64) The community's needs have changed since this organization was founded.

Program Cycle		Frequency	Percent
Start Cycle 1	strongly disagree	4	17.4
	disagree	8	34.8
	neutral	1	4.3
	agree	6	26.1
	strongly agree	4	17.4
	Total	23	100.0
End Cycle 1	strongly disagree	1	4.3
	disagree	6	26.1
	neutral	5	21.7
	agree	2	8.7
	strongly agree	8	34.8
	Total	22	95.7
Missing		1	4.3
Total		23	100.0

67. (Q65) This organization has responded in light of the community's changes in needs.

Program Cycle		Frequency	Percent
Start Cycle 1	strongly disagree	2	8.7
	neutral	4	17.4
	agree	10	43.5
	strongly agree	6	26.1
	Total	22	95.7
	Missing		1
Total		23	100.0
End Cycle 1	strongly disagree	1	4.3
	neutral	5	21.7
	agree	8	34.8
	strongly agree	8	34.8
	Total	22	95.7
	Missing		1
Total		23	100.0

68. (Q66) This organization solicits feedback from its clients on ways to serve them better.

Program Cycle		Frequency	Percent
Start Cycle 1	strongly disagree	1	4.3
	disagree	3	13.0
	neutral	3	13.0
	agree	7	30.4
	strongly agree	7	30.4
	Total	21	91.3
Missing		2	8.7
Total		23	100.0
End	strongly	2	8.7

Cycle 1	disagree		
	disagree	1	4.3
	neutral	1	4.3
	agree	11	47.8
	strongly agree	7	30.4
	Total	22	95.7
Missing		1	4.3
Total		23	100.0

69. (Q67) This organization provides programs or services that were suggested by its clients.

Program Cycle		Frequency	Percent
Start	strongly disagree	1	4.3
Cycle 1	disagree		
	neutral	3	13.0
	agree	10	43.5
	strongly agree	7	30.4
	Total	21	91.3
Missing		2	8.7
Total		23	100.0
End	strongly disagree	1	4.3
Cycle 1	disagree		
	disagree	1	4.3
	agree	12	52.2
	strongly agree	8	34.8
	agree		
	Total	22	95.7
Missing		1	4.3
Total		23	100.0

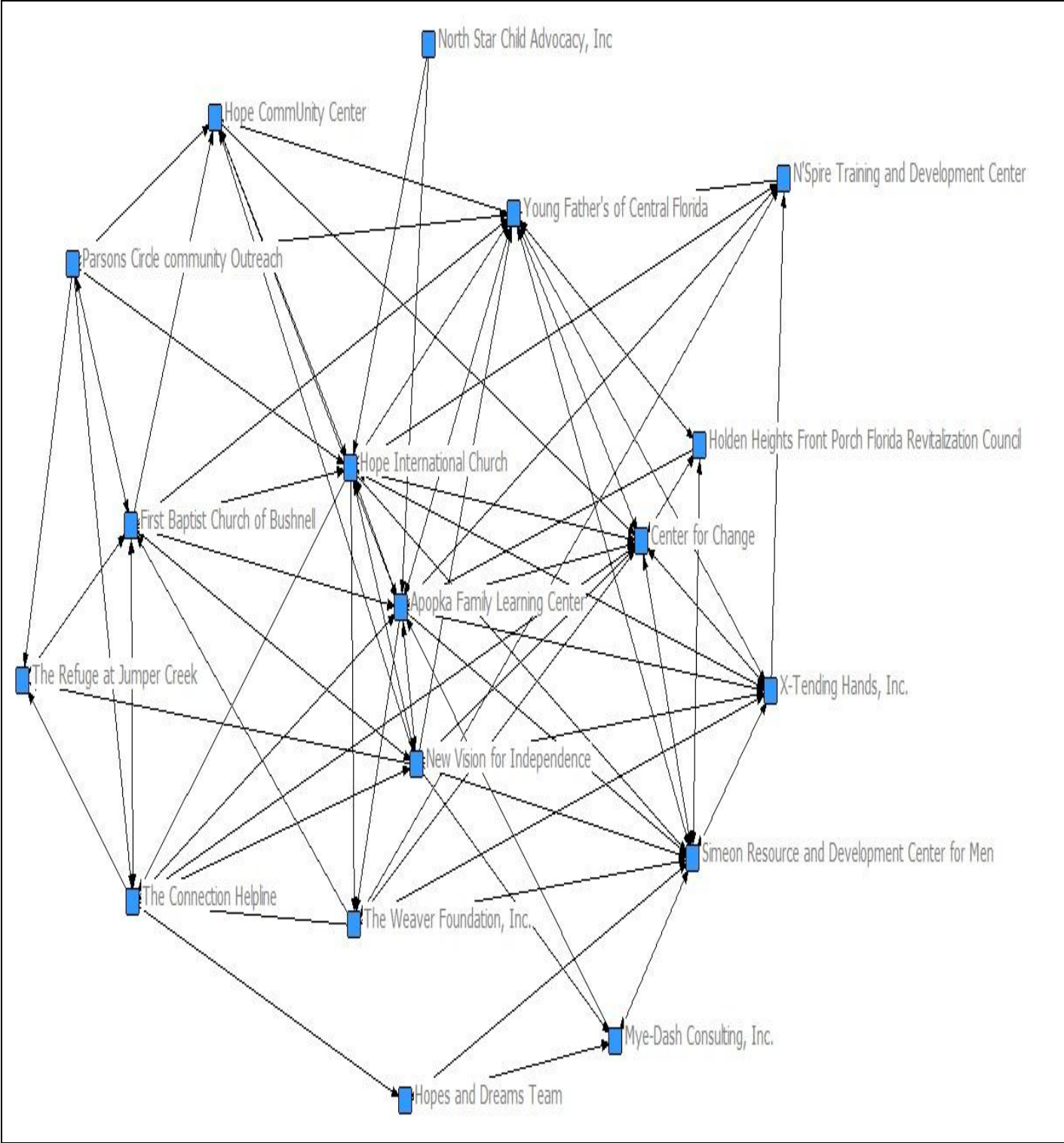
70. (Q68) This organization is viewed by its clients as an “agent of change.”

Program Cycle		Frequency	Percent
Start	strongly disagree	1	4.3
Cycle 1	disagree		
	neutral	5	21.7
	agree	8	34.8
	strongly agree	7	30.4
	agree		
	Total	21	91.3
Missing		2	8.7
Total		23	100.0
End	strongly disagree	1	4.3
Cycle 1	disagree		
	neutral	5	21.7
	agree	9	39.1
	strongly agree	7	30.4
	agree		
	Total	22	95.7
Missing		1	4.3
Total		23	100.0

71. (Q 69) Of the organizations on the attached roster, which organizations do you consider to be your friend? Please check any/all that apply.

Program Cycle		Frequency	Percent
Start	no	8	34.8
Cycle 1	yes	14	60.9

Friendship network at the end of the SCCFP



IV. Leadership

The following questions ask you about your organization's leaders. To answer these questions, please indicate the appropriate number from the scale in the space provided before the question. The scale is:

5 = Strongly Agree 4 = Agree 3 = Neutral 2 = Disagree 1 = Strongly Disagree

72. (Q70) My organization knows and understands our mission statement?

Program Cycle		Frequency	Percent
Start Cycle 1	strongly disagree	1	4.3
	neutral	5	21.7
	agree	5	21.7
	strongly agree	11	47.8
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0
End Cycle 1	strongly disagree	2	8.7
	neutral	1	4.3
	agree	7	30.4
	strongly agree	12	52.2
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0

73. (Q71) My organization has a board that reviews progress on the strategic plan (e.g., goals, strategies)?

Program Cycle		Frequency	Percent
Start Cycle 1	strongly disagree	2	8.7
	disagree	3	13.0
	neutral	7	30.4
	agree	6	26.1
	strongly agree	4	17.4
	Total	22	95.7
Missing	1	4.3	
Total		23	100.0
End Cycle 1	strongly disagree	1	4.3
	disagree	3	13.0
	neutral	2	8.7
	agree	9	39.1
	strongly agree	7	30.4
	Total	22	95.7
Missing	1	4.3	
Total		23	100.0

74. (Q72) My organization helps the executive director or other staff improve their leadership abilities?

Program Cycle		Frequency	Percent
Start	strongly	2	8.7

Cycle 1		disagree		
		disagree	1	4.3
		neutral	6	26.1
		agree	7	30.4
		strongly agree	6	26.1
		Total	22	95.7
	Missing		1	4.3
	Total	23	100.0	
End Cycle 1		strongly disagree	1	4.3
		disagree	1	4.3
		neutral	4	17.4
		agree	8	34.8
		strongly agree	8	34.8
		Total	22	95.7
	Missing		1	4.3
	Total	23	100.0	

75. (Q73) My organization has board members with diverse experiences?

Program Cycle		Frequency	Percent	
Start Cycle 1		strongly disagree	1	4.3
		disagree	1	4.3
		neutral	2	8.7
		agree	8	34.8
		strongly agree	10	43.5
		Total	22	95.7
	Missing		1	4.3
	Total	23	100.0	
End Cycle 1		strongly disagree	1	4.3
		disagree	1	4.3
		neutral	1	4.3
		agree	11	47.8
		strongly agree	8	34.8
		Total	22	95.7
	Missing		1	4.3
	Total	23	100.0	

76. (Q74) My organization runs effective board meetings (i.e. keeping minutes, attendance, commitments)?

Program Cycle		Frequency	Percent	
Start Cycle 1		strongly disagree	1	4.3
		disagree	2	8.7
		neutral	5	21.7
		agree	5	21.7
		strongly agree	9	39.1
		Total	22	95.7
	Missing		1	4.3
	Total	23	100.0	
End Cycle 1		disagree	1	4.3
		neutral	4	17.4
		agree	9	39.1

	strongly agree	7	30.4
	Total	21	91.3
Missing		2	8.7
Total		23	100.0

77. (Q75) My organization has a written plan in case of leadership transition or turnover?

Program Cycle		Frequency	Percent
Start Cycle 1	strongly disagree	2	8.7
	disagree	6	26.1
	neutral	4	17.4
	agree	6	26.1
	strongly agree	4	17.4
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0
End Cycle 1	strongly disagree	2	8.7
	disagree	7	30.4
	neutral	5	21.7
	agree	6	26.1
	strongly agree	2	8.7
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0

78. (Q76) My organization has a board and executive director with distinct roles and responsibilities?

Program Cycle		Frequency	Percent
Start Cycle 1	disagree	2	8.7
	neutral	7	30.4
	agree	7	30.4
	strongly agree	6	26.1
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0
End Cycle 1	strongly disagree	1	4.3
	neutral	2	8.7
	agree	14	60.9
	strongly agree	5	21.7
	Total	22	95.7
	Missing	1	4.3
Total		23	100.0

79. (Q77) My organization has board members who fulfill their commitments and responsibilities?

Program Cycle		Frequency	Percent
Start Cycle 1	strongly disagree	2	8.7
	disagree	4	17.4
	neutral	11	47.8
	agree	1	4.3
	strongly agree	4	17.4
	Total	22	95.7

	Missing		1	4.3
	Total		23	100.0
End	disagree		3	13.0
Cycle 1	neutral		6	26.1
	agree		11	47.8
	strongly		2	8.7
	agree			
	Total		22	95.7
	Missing		1	4.3
	Total		23	100.0

V. Evaluation of Effectiveness

The following section asks you to evaluate your community organization. To answer these questions, please circle the appropriate number in the scale. The scale is:

5 = Strongly Agree 4 = Agree 3 = Neutral 2 = Disagree 1 = Strongly Disagree

80. (Q78) Good relationships and good information flow exist between staff and leaders

Program Cycle		Frequency	Percent
Start	neutral	4	17.4
Cycle 1	agree	11	47.8
	strongly	6	26.1
	agree		
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	neutral	3	13.0
Cycle 1	agree	10	43.5
	strongly	9	39.1
	agree		
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

81. (Q79) I have the information I need to do a good job.

Program Cycle		Frequency	Percent
Start	neutral	4	17.4
Cycle 1	agree	11	47.8
	strongly	6	26.1
	agree		
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	neutral	2	8.7
Cycle 1	agree	12	52.2
	strongly	8	34.8
	agree		
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

82. (Q80) This organization serves the needs of the community.

Program Cycle		Frequency	Percent
Start	neutral	5	21.7
Cycle 1	agree	9	39.1
	strongly	7	30.4
	agree		
	Total	21	91.3
	Missing	2	8.7

	Total		23	100.0
End	neutral		2	8.7
Cycle 1	agree		11	47.8
	strongly agree		9	39.1
	Total		22	95.7
	Missing		1	4.3
	Total		23	100.0

83. (Q81) Changes in this organization are consistent with changes in the surrounding community.

Program Cycle		Frequency	Percent
Start	neutral	6	26.1
Cycle 1	agree	8	34.8
	strongly agree	7	30.4
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	neutral	4	17.4
Cycle 1	agree	11	47.8
	strongly agree	7	30.4
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

84. (Q82) The structure of this organization is well-designed to help it reach its goals.

Program Cycle		Frequency	Percent
Start	strongly disagree	1	4.3
Cycle 1	disagree	2	8.7
	neutral	5	21.7
	agree	6	26.1
	strongly agree	7	30.4
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	neutral	6	26.1
Cycle 1	agree	7	30.4
	strongly agree	9	39.1
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

85. (Q83) This organization's planning and control efforts are helpful to its growth and development.

Program Cycle		Frequency	Percent
Start	disagree	5	21.7
Cycle 1	neutral	5	21.7
	agree	5	21.7
	strongly agree	6	26.1
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	disagree	1	4.3

Cycle 1	neutral	6	26.1
	agree	8	34.8
	strongly agree	7	30.4
	Total	22	95.7
Missing		1	4.3
Total		23	100.0

86. (Q84) This organization introduces enough new internal policies and procedures.

Program Cycle		Frequency	Percent
Start	strongly disagree	1	4.3
Cycle 1	disagree	2	8.7
	neutral	10	43.5
	agree	5	21.7
	strongly agree	3	13.0
	Total	21	91.3
Missing		2	8.7
Total		23	100.0
End	strongly disagree	1	4.3
Cycle 1	disagree	1	4.3
	neutral	7	30.4
	agree	8	34.8
	strongly agree	5	21.7
	Total	22	95.7
Missing		1	4.3
Total		23	100.0

87. (Q85) This organization has changed very rapidly since its inception.

Program Cycle		Frequency	Percent
Start	strongly disagree	1	4.3
Cycle 1	disagree	3	13.0
	neutral	7	30.4
	agree	4	17.4
	strongly agree	5	21.7
	Total	20	87.0
Missing		3	13.0
Total		23	100.0
End	disagree	3	13.0
Cycle 1	neutral	4	17.4
	agree	5	21.7
	strongly agree	9	39.1
	Total	21	91.3
Missing		2	8.7
Total		23	100.0

88. (Q86) The leadership of this organization helps it progress.

Program Cycle		Frequency	Percent
Start	Valid neutral	1	4.3
Cycle 1	agree	11	47.8
	strongly agree	9	39.1
	Total	21	91.3
Missing		2	8.7
Total		23	100.0

End	agree	10	43.5
Cycle 1	strongly	12	52.2
	agree		
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

89. (Q87) This organization favors change.

Program Cycle		Frequency	Percent
Start	disagree	3	13.0
Cycle 1	neutral	2	8.7
	agree	6	26.1
	strongly	10	43.5
	agree		
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	disagree	3	13.0
Cycle 1	neutral	1	4.3
	agree	7	30.4
	strongly	11	47.8
	agree		
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0

90. (Q88) This organization has the ability to change.

Program Cycle		Frequency	Percent
Start	strongly	1	4.3
Cycle 1	disagree		
	neutral	1	4.3
	agree	10	43.5
	strongly	9	39.1
	agree		
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	neutral	1	4.3
Cycle 1	agree	8	34.8
	strongly	12	52.2
	agree		
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0

91. (Q89) What could your organization do to better serve the needs of the community?

_____ (see detail on attached excel spread sheet) (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	no	5	21.7
Cycle 1	yes	16	69.6
	Total	21	91.3
	Missing	2	8.7
	Total	23	100.0
End	no	3	13.0
Cycle 1	yes	16	69.6
	Total	19	82.6
	Missing	4	17.4
	Total	23	100.0

92. (Q90) What can your organization do to better meet the needs of your clients? _____ (see detail on attached excel spread sheet) (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	no	3	13.0
Cycle 1	yes	19	82.6
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End	no	3	13.0
Cycle 1	yes	16	69.6
	Total	19	82.6
	Missing	4	17.4
	Total	23	100.0

93. (Q91) What has prevented your organization from meeting the needs of your clients? _____ (see detail on attached excel spread sheet) (yes, no response indicates whether or not respondent answered question)

Program Cycle		Frequency	Percent
Start	no	2	8.7
Cycle 1	yes	20	87.0
	Total	22	95.7
	Missing	1	4.3
	Total	23	100.0
End	no	2	8.7
Cycle 1	yes	17	73.9
	Total	19	82.6
	Missing	4	17.4
	Total	23	100.0

Thank you very much for completing the survey!

SCCFP Survey Results Other Responses

6. (Q4) What is your mission?

To help the economically challenged that lack housing do to disaster, job loss, lack of family support and connect them to services, jobs, education, etc.

To provide supportive services to young fathers under the age of 24.

We partner with the community to address disparities in health, education, incarceration and employment among at risk males.

New Vision for Independence is committed to excellence in providing rehabilitation community education and support services for people with low vision or blindness and their families to promote independence, ability, acceptance, and self-confidence, New visions' mission aids economic recovery by giving individuals and families in Lake and Sumter ties the skills and resources to survive economic crises and com out stronger

Save Souls, encourage hearts, change surrounding communities

HCC is dedicated to the empowerment of Central Florida's immigrant and working poor communities through programs focusing on education, advocacy and spiritual growth

Provide support to low income families in South Lake County, FL

To provide health education and services to individual and families in need due to economics, social and health disparities.

The Apopka Family Learning Center 'scission is the creating of a unity education environment of hope encouragement for lifetime learning. The AFLC helps families address vital issues of education, literacy, parenting skills, health care and money management. Falk building strong families on day at a time

We provide support to homeless persons with and affected by HIV and Aids that include housing, guidance, referrals, food, clothing, education and daily living skills in homelike environment.

To help women become successful and empowered by addressing their transitional need in areas of housing, career development, financial management, health awareness, personal and spiritual growth.

To give outpatient therapy to sexually abused children. To help nonprofits obtain their 501 c 3 status as well as state exemption and registration

Mobilizing low income families self sufficiency, one life coaching session at a time.

To empower at risk youth for financial independence, corporate leadership and community activism

Families Helping Families to rebuild their lives, homes, and communities by providing resources for self-sufficiency to achieve family preservation for a better tomorrow.

Empowering families and impacting communities by offering solutions that move people from dependency to self sufficiency.

Ministering with Love to the needs of people

Unlocking the potential of the special needs child from birth and beyond

To provide emotional and spiritual support and encouragement to those who are struggling, referring them to appropriate resources if needed. As part of this mission we endeavor to assist financially underprivileged individuals to develop a plan enabling to become financially independent of community services.

Provides educational training for adults in community

Facilitating a holistic approach to community revitalization.

Provide each child with an adequate education in a safe learning environment. We believe that each child should have the opportunity to develop their full potential with a well balanced curriculum as well as through playful activities.

HCC is dedicated to the empowerment of Central Florida's immigrant and working poor communities through programs focusing on education, advocacy and spiritual growth

The Apopka Family Learning Center's mission is the creation of a unique educational environment of hope encouragement for lifetime learning. The AFLC helps families address vital issues of education, literacy, parenting skills, health care and money management

X-Tending Hands is a grassroots organization that will create environments that will enhance the "quality of life" and develop a strong sense of identify, purpose and self worth.

New Vision for Independence is committed to excellence in providing rehabilitation community education and support services for people with low vision or blindness and their families to promote independence, ability, acceptance, and self-confidence, ability and independence.

To provide supportive services to young fathers under the age of 24.

Our mission is to develop each child to their full potential both educationally and spiritually in a safe learning environment

Empowering families and impacting communities by offering solutions that move people from dependency to self sufficiency.

To empower at risk youth for financial independence, corporate leadership and community activism

Provide support to low income families residing in south lake county, fl.

To provide health education and services to individual and families in need due to economics, social and health disparities.

It is our mission to protect and heal as many children who have been sexually abused as possible through community awareness and counseling services. North star is dedicated to "helping children reach their potential". It is also our mission to help other nonprofits obtain their 501 c 3 status and be compliant with their state requirements.

To improve the quality of life of female offender and ex-offender through TV and final services-mentoring, housing, health awareness, career development, financial management and family matters.

Families Helping Families to rebuild their lives, homes, and communities by providing resources for self-sufficiency to achieve family preservation for a better tomorrow.

Provides educational training for adults in community

The Kinder Institute is organized to provide psychotherapeutic and support services to families with an infant/young child at risk for a medical, genetic, developmental and/or emotional disability the organization also aspires to training professional in the community on the most effective treatment modalities. Grant writing and charitable fund raising will be used to help obtain the institute's mission.

To mobilize low income families self sufficiency; one life coaching session at a time.

To change our surrounding community.

We are a crisis hotline providing trained volunteers information and referral services for free to the community.

To reach out to the community to meet their spiritual and physical needs.

Transitional housing ministry for women and children

9. (Q7) How often does your Board of Directors meet? Other:

Bi-Annually

At Least One Year Sometime Monthly Depending On Organizational Needs

As Needed

7 times a year

Twice a year

10f. Other Board Committee

Marketing, Strategic Planning Program

Program/Project Development

Education And Call Sheet Review

Varies according to need

Food distribution, homeless shelter, pregnancy center.

22b. What is/are the funding source(s)?

Grants And Donations
Grants, Contracts, Fundraisers, Donors And Fees
Foundation Funding Service Learning Project
State Of Florida Orange Co, American Cancer Society
Bank Of America, United Way Orange County
City Of Orlando HOPWA
501 C3 For New Nonprofits
Individual And Organizational Contributions
Florida Dynasty Health-Closing the Gap Grant
Diocese of Orlando Stipend
Closing the Gap
Preparing 501 c 3 for new nonprofits
Grants

23i. If you have had budget cuts in the past, how has your organization dealt with budget cuts? Other:

Renegotiate Contracts
Across The Board Reductions And Trimmed Expenses.
Overall I Haven't Done Enough. More Volunteers Until The Money Comes In.
Renegotiated contracts and found new insurance

24i. If you have had budget increases in the past, how has your organization dealt with budget increase? Other:

Used To Fill In Gaps
Training programs to help provide services

30. Which of the following provides the primary source of funding for your organization? Other:

Fundraising
Dept. Of Health-Closing The Gap
Government Funding Program For Low Income Families
Fundraising (2)
Churches (2), fundraisers
Grants

36a. If yes, (members with grant writing experience) identify the organization members:

Andrea Engle

Executive Director (2)
Program Director
Veronj Hickey
Laura Firez, Program Dev, Linda Ley-Sileng, Bod, Grace Gonzales, Dir Of Dev, Sr Ann
Kendrick
Jerry Colyer
Executive Director, Board Chair
Development Director, CEO, Board Chair
Sandra Cox, Rebecca Hanes, Lanette Hatch
Billy Ray
Sharon Wiley And Para Stevens
Wanda Mack
Executive Director, Case Manager
Haki Meruma
Terrie Stephens, Richard Collins
Peggy Burgess
Larry Williams

36b. For what previous grants has your organization applied?

Emergency Shelter Grant, FEMA, Challenge Grant
Orlando Magic, Bureau Of Justice, Closing The Gap
United Way, Community Foundation Of South Lake County, Lake County Human Services,
City Of Tavares, Fish Foundation, Harper Family Charitable Foundation, Wal-Mart, Track
Shack, Orlando Sentinel Family Foundation
Lee, Magruder, Darden Publix
Community Foundation Of South Lake,
Orlando Sentinel, Bank Of America, Disney Kids Shine
FEMA, Lake County Bcc, Disney, Blue Cross/Blue Shield, Wal-Mart, Boeing
HIV Prevention (DCD) Mia Project, American Cancer Society, Orange County On The Job
Training Contract
Disney's Helping Kids Shine Grant, Heart Of Florida United Way, Orange County Citizens
Review Panel
Community Foundation of South Lake, CPNM, Child Advocacy Center Alliance
Emergency Food and Shelter Program, SCCFP
South Lake Community Foundation, United Way, DCF
Disney, FINRA
DCF, Wachovia Bank, Workforce Polk
Department of Education Literacy Gang
We Have Recently Started Applying Of Applications And Grants As Our Start Writing
Committee Has Finally Been Developed
Grants Of R Summer Camps To Prevent Student From Being On The Streets And Capacity
Grant To Help Fund More Programs
Compassion Florida
VA Capital And Grant And Per Diem
United Way, Emergency Food And Shelter Program, State And Federal Private Foundations
Grants.Gov

Federal Grants

Morgan Family Foundation, Mruphy Foundation, J&L Foundation, J.S. Turner Family Foundation, Corcoran Family Grant, Community Foundation of Central Florida, Disney Helping Kids Shine, Amaturio Family Fund, Orlando Sentinel Family Foundation, Sieben Found, Raskop Fnd, Kimball Fnd, Douglas Hallida Fnd, USA Grand, The Father's Table, The Able Trust, Koch Fnd.

Bank of America, Edythe Bush Charitable Foundation, Publix Super Markets Charities Tibotec Grant, MAC Grant, Florida Compassion Capacity

Lake County Human Services, City of Tavares, United Way, Publix, Harper Family Trust, FISH Fnd, UPS, TrackShack, Comm Fnd South Lake, Google, Orlando Sentinel Family Foundation, Wal-Mart

Mayors Matching Grant

CDC HIV, ACS, UCF

HIV Preventer, Juvenile Justice, Fatherhood Intervention

VOCA, Lake Sumter Comm Fnd

Second Chance Adult Mentoring Grant, SCCFP, Bank of America

Homeless, food and training

Emergency Services Grants

36c.

DHHS

Pepsi Challenge, Mays Foundation, Wal-Mart, Publix Supermarkets

Darden's, Lutheran Churches in America, Wal-Mart

Disproportional Minority Contract Grant

SunTrust Foundation, 5th 3rd Bank Foundation, Blue Cross Blue Shield foundation, and Chatlos Foundation

VOCA, Community foundation of south lake

Volunteer Florida Foundation

Compassion Florida

United Way, Emergency Food and Shelter Program, State and Federal Private Foundations Grants.gov

BCBSF IMPACT health Care grant

The Blue Foundation, Fifth Third Bank

HOPWA

Sarah George Charitable Trust, Hans and Cay Jacobson Fnd, Irma Orville Parker Trust, Ginsberg Family Fnd, Chatlos Fnd, FL Optometric Assoc, Abram Ray Kaplan Fnd, Darden Test Fnd, Fred Helen Monar Trust, Comm Fnd Cent FL, Orlando Magic Youth Fnd, Sumter County, Home Instead Senior Care Fnd, Pleiades Fnd, Shaw Chart Trust, Pearl Vision Fnd, Gertrude Fawley Trust, Albertsons Fnd, Edgar Nona McKinney Trust, Harry Heeb Fnd, Warren Barry Trust, CVS Trust, City of Leesburg, Roxy Elizabeth Martin Trust, Glazier Family Fnd, Payless Shoe Fnd, Thrivent Care Abounds in Communities, Disney.

Disney

Community Fnd, Edythe Bush Fnd

United Ways Investing, Darden, Comcast

Martin Magruder, Parks, Jordan Fund, Target, Wal-Mart

UCF, HUD and United Way

37g. What type of services does your organization provide? Other:

Transitional Housing
501c3 Services, Outpatient Counseling For Children
Adult Day Care
Mental Health Disability Services
Emotional Support
Transitional Housing and Workforce Readiness
Nonprofit development

41. How does your organization measure success?

Getting Things Done, People Served.
Measurable Outcomes, Goals
Pre and Post Comprehensive functional assessments, client satisfaction surveys, successful closure rates, no of clients served
Evaluation Of Programs-Meeting Goals And Objectives
Test Scores, Surveys, School Grades, Discipline Reports Annual Report
By the number of families served
We Need Help In This Area But Each Program Dept Has A Different Tracking System So We Would Like To Uniform Or Get Close
Program Measures Success On Students Grades And Literacy Assessments. Program With Parents Are Measured By Participation Completion Of Training And Feedback From Participants
Quantify
How Well The Children Do On Their Testing For Kindergarten
Feedback/Surveys
We Provide Pre And Post Questionnaires To Program Attendees
By The Number Of Nonprofits That Have Been Assisted In Obtaining 501c3 Status. Once The Children Have Seen Therapist By The Number Of Children Served And Healed
Number Of Clients Enrolling In GED Programs - Developmental Assets Increased
Success Is Measured On The Findings We Receive To Make And Impact On The Lives Of The People We Have Targeted.
By Outcomes And Meeting Targeted Goals.
Success Is Measured By Increase In Number Of Individuals Participating In Services And Their Report Of Increase In Areas Such As Housing Employment Etc.
The Number Of People Helped In Our Community.
Outcomes Data, Observations, Client Parent Reports
We Measure Success By The Number Of Phone Calls We Are Able To Take And The Quality If Service We Provide To Our Callers.
Evaluation And Established Outcome Measurements
By Keeping Records Of Youth Progress Over A Specified Time.
By The People We Can Actually Help Get Jobs And Their Own Place To Live
Based On Graduation From Classes And Securing Employment
Tracking data, client count evaluations
Student Report Cards, Parent evaluations, interview with participants and assessment tests are our primary evaluation tools.
Outcome base evaluations and surveys

A comprehensive Functional I Assessment, pre and post, client satisfaction survey post services,
clients served, # clients closed, # of indiv served.
Evaluations, surveys and project completion
We measure success based on the person ability to maintain and sustain change.
We measure success by the goals we meet
Outcome measurement assessments
Number of people served and assisted
Setting goals and taking a look @ the data monthly to gauge where we are with regard to the
stated objective
By being able to raise enough funds to open our center and provided therapeutic services to
sexually abused children
By the number of clients that complete the required number of hours in the program
We have not had any programs operating and therefore are not able to measure success.
Increase parent participant in children's lives, important in lives
By how many served
By callers receiving help and info they need, by the number of calls taken per shift
clients served, # clients regaining permanent housing and jobs, amount of food delivered and
amount of new believers
By number of clients completing programs

44. Where do clients outside your neighborhood reside? Other:

On Site.
32805, 32811, 32839, 32803
Central Florida
All Of Lake And Sumter Counties, The Southern Portion Of Marion County That Include The
Villages Development
We Help Organizations All Over Rate US With Their 501 C 3
Across The US
32159, 34748, 34785, 33514, 33538, 33585, 33597
34736
Anywhere And Everywhere
Lake, Osceola, Polk, Seminole Counties
Lake and Sumter Counties and The Villages in Marion County
Lake County
33801

49a7. If fees are charged to clients, what types of services does your organization charge for? Other:

Donation Bank
Housing
501 C 3 status
Counseling
Rental Charges
501 c 3 and state compliance services

51h. Do you presently work with other community organizations? If yes, what are the reasons for engaging in cooperative efforts? Other:

Formulation Good Prospects To Be Fully Funded
Services For Family
Strategizing
Program Expertise
Community Awareness

51i. If yes please identify any other governments/community organizations you presently work with not listed above or on the attached roster.

Just Getting Started, Kids Central
City Of Orlando, Pkz And Orange County OC Club
OCPS, Devereux Florida, Girl Scouts, Workforce Central Florida
DFF On Site TANF
Avalon Park Group, Orange County, City Of Orlando, Real Men Outdoors, OCPS
US Census And Workforce Central Florida
Sumter County Ministerial Assoc, Kid's Central Care Center, Mid-Florida Homeless Coalition
Orange County Head Start
Safe Climate Coalition Of Lake County, Inc.
Dept. Of Health-Closing The Gap
Second Harvest Food Bank Orlando
Harbor House, Orange county schools, Disney, Rollins College, UCF, Seminole State, Valencia,
Farm workers Assoc of FL
Lake County Community Services Department
City of Orlando Dept of Families and Recreation
8 lake county govt agencies
OCPS, City of Orland, Real Men Outdoors, NCF
Center for Multicultural Wellness and Prevention, American Cancer Coc, DOH Tallahassee,
Hebni Consultants, Weaver for Women
Orange County community action
Orange County Jail, Dept of Corrections, Career One Stop
CAA of Lake County
Safe Climate Coalition of Lake County, Inc., Eustis, FL
Sumter Youth Center, Eco Dev, Chamber of Commerce, many churches in our county, Sumter
Ministerial Assoc, FL Homeless Coalition, Sumter Baptist assoc, DCF, Workforce, Thomas
Langley Medical Center, Salvation Army
Workforce Central Florida, Orange County Public Schools Adult Education program

51m. If no, why not?

We Are Still Working On Opening The Child Advocacy Portion Of Our Center.
We Are Just Becoming Aware Of Them
Due to funding
We have not had the opportunity to work with any other agencies as our program is not running to date

57h. Please check the primary methods of marketing used by your organization.

Other:

Word Of Mouth

Newsletter, Press Releases, Brochures, and lots of community presentations

News Leader

Newsletter, annual report

Personal Contacts

Social Networking Sites, Direct Mail, E-Newsletters Events, Website

Website

Referrals

Internet

Word of mouth at networking events

Brochures, networking collaborating with other agencies

Internet

Community Organization, Word of mouth, website newsletter

Brochures and electronic newsletters

Brochures

Email communication, email blasts, newsletter, press release, public service announcements,

Health fairs, community education events

Social Media, Word of mouth

Word of Mouth, bus stop signs

Google

Word of Mouth and email

Word of Mouth

Internet

Word of mouth and social media

Booths at community health, family and back to school fairs

Newspapers-through stories and articles not ads and word of mouth

60d. What is the purpose of your marketing efforts? Other:

Participating In Different Events

Drive Volunteers

61a5. Do you receive any in-kind support for marketing? If yes, what is the type of in-kind support? Other:

Use Of Space, Printing Of Materials

Clothes, Money

Planning

Local newsletter

Staff office space consultant

Items to help with other events

Use of space

Printing

91. (Q89) What could your organization do to better serve the needs of the community?

Get More Housing Developed

Additional Funded Programs

Not Sure

Data Collection, Coordination, Organization, Advertising

Increase Resources To Increase Support To Families. Encourage Families To Participate In Self Sufficiency Training

Continue To Provide Quality Services And Attract Sustainable Funding

Increase The Number Of Families Served. Utilize A Building During Data For Literacy

Have More Space To Help Clients

Recruit More Funds And Bring On Paid Staff

We Need To Get Open

Be Available More To Help Promote Self Sufficiency

Develop More Community Awareness, Leadership Skill And Collaborative Efforts

Be More Aware Of The Needs And Move Towards Those Needs At A Faster Pace.

Add Staff For Services

Increase The Number Of Hours Covered And Increase The Number Of Staff During Peak Hours.

Expand, Need More Space

Provide More Food

Ask Them Questions/Poll Them

Get More Program Funding

Get more information to people about out programs

We would like to offer a small food pantry for clients who are enrolled in other AFLC programs. We also want to increase participation amount AA residents in our community.

Outreach to other population

Hire Paid Staff

Collaborate more

Get more involved in community events

Have the opportunity to be on the grounds more often

More employment training and job placement

Raise funding to expand services

We could offer a grant finding services and grant writing service to help org get started and stay funded

Market and be more of a presence in the community

Receive funding to get staff and tech to help community

To provide a stable place of programming.

Get more organized

We can raise the level of community awareness

More funding

Develop more facilities to assist more clients

92. (Q90) What can your organization do to better meet the needs of your organization?

Develop More Relationships With Other Organizations

More Staff

Not Sure

Raise Awareness

A lot

Increase Resources To Provide More Support. Provide Increased Opportunities To Increase Self Sufficiency.

Diversify services and expand current services

Increase Fund Development In Order To Offer More Services. Acquire More Computers For Adults And Children. Expand Classroom Space To Accommodate More People. Expand Alliances With Organization With Collaborative Service Offerings

Be Able To Reach More Clients

Secure A Building

We meet the needs of all 501c3 client, we just need to obtain enough funding to service children in our area

Have On Site Programming Daily - Workshops - One On One Coaching Sessions

Continue To Understand The Needs Our Clients Are Looking For

Become More Structured With Hr Putting Services In Place, Putting Policies In Place For Program Staff And Board

Continue To Look For Non Conventional Methods To Excite Involvement

Provide More Staff And Volunteers

Provide More Needs Based Services That Help Them Move Towards Independence.

Add Staff For Services

Provide More Programs

Deploy Better Telephone Systems. Improve Staff Training And Accountability.

Increase In Staffing

We Are Doing O.K. As I Understand The Situation Currently

To Receive Better Equipment And Volunteers

Increase our funding

We would like to increase community awareness through marketing efforts. This would help more clients to take advantage of our services.

To provide other activities to ensure that they are becoming self-sufficient for example, a nutrition program

Hire Paid Staff

Invite volunteer staff with experience to assist us in development new programs

Provide more awareness

We could have a more frequent presence on the grounds

Stronger HIV program and more employment training

Expand our services and hire more staff to meet increasing needs

Establish a permanent location-office space

Assessment of community and the needs of community

Increase Staffing

Get our leaders/workers/volunteers trained and organized

We need to add staff to some shifts, we need to expand our hours of service

More funding to other additional programs and counseling

Add additional staff

93. (Q91) What has prevented your organization from meeting the needs of your clients?

Time And Money

Funding

Finances And Publicity

Awareness, Funding
Dollars and stuff
Need For Increased Funds.
Adequate funding
Undoing To Allow More Services And The Ability To Expand The Building To Accommodate More Students. Marketing And Community Outreach To Attaché More Donors And Volunteers
Money
Lack Of Funds
Funding
Finances And Lack Of Space
Funding Staff
501c3 Status, Funding To Build Capacity, Development Leadership
Well, We Are In The Development Stages And These Are Targeted Areas Of Concern So That We Will Be Totally Aware Of Community Needs And We Will Meet Them Adequately.
Funds
Resistance To Change And Trying New Programs.
New Funding For Hiring Additional Staff
We Don't Have Enough Staff To Handle Peak Calling Periods And We Are Not Open 24 Hours Yet.
Money
The Lack Of Funding
Knowledge And Resources
Lack Of Funding
Resources/Staff need more
Insufficient funding for more staff members has prevented us from providing services such as a complete summer school program. We are also utilizing all of our building after-school. We would love to increase enrollment but do not have enough classrooms to expand on site.
Lack of resources
Lack of funding
Funding
Planning
Funding and staffing issues
Funding
Funding
Lack of work force and time
Funding has been the biggest barrier
Funding
Lack of funding
Lack of training and organization
We have not retained enough volunteer staff and have not done enough trainings for new vol staff.
Lack of resources

Strengthening Communities in Central Florida Program Organizational Survey

This is a survey of the 40 nonprofit organizations that are recipients of the Strengthening Communities in Central Florida Program. Results will be used by faculty and graduate students at the University of Central Florida, Center for Public and Nonprofit Management. Please help us get an accurate picture of your organization by completing this questionnaire. Issues that we will be addressing in this survey include organizational development, program development, collaboration and community engagement, leadership development and evaluation of effectiveness. *All responses will be held in the strictest confidence.* If you have comments or questions, please contact the Project Director Dr. Naim Kapucu at (407)823-6096 or nkapucu@mail.ucf.edu.

Name of organization: _____

Address: _____

Telephone Number: _____

Your Title/Position: _____

I. Organizational Development

1. When was your organization established? _____

2. How was your organization formed?

Needs assessment

Outgrowth of an existing organization

By an individual interested in the cause

By a group interested in the cause

Other (please specify)

3. Is your organization part of a national organization?

Yes

No

4. What is your mission?

5. Have your mission and/or services changed over time? Yes No Not applicable

If yes, was this change due to changes in the community, internal organizational changes, or both?

Community changes

Internal changes

Both

Human Resources

The following section asks you to describe the composition and experience of your staff. Staff is all paid and unpaid employees contributing to your mission accomplishment. Please check the most appropriate response.

6. How many people are members of your Board of Directors? _____

7. How often does your Board of Directors meet?

___Monthly ___Bi-Monthly ___Quarterly ___Annually (different from end of year annual meeting)

___Other (please specify)

8. Does your Board of Directors have the following committees? Check any/all that apply?

___Executive ___Financial ___Human Resources ___Fundraising ___Governance ___Other (please specify)

9. Does your organization have a formalized Board of Directors policy manual? ___Yes ___No

10. Does your organization have a formalized Human Resources policy manual? ___Yes ___No

10a. If yes, was your human resource policy manual voted on and approved by your board of directors? ___Yes ___No

11. Does your organization have dedicated Human Resources personnel? ___Yes ___No

11a. If yes, is that personnel: ___in house or ___out sourced?

12. How large is your staff? _____

13. Please use percentages to describe the distribution of your staff.

___%Full-time Paid Staff ___%Part-time Paid Staff ___%Full-time Unpaid Staff ___%Part-time Unpaid Staff

14. How long has most of the paid staff been with the organization?

___less than 1 year ___1-3 years ___4-6 years ___7-10 years ___10+ years

15. How long has most of the unpaid staff been with the organizations?

___less than 1 year ___1-3 years ___4-6 years ___7-10 years ___10+ years

16. How long have *you* been with the organization?

less than 1 year 1-3 years 4-6 years 7-10 years 10+ years

17. Do staff members reside in the neighborhood? (within a 10 mile radius of your agency) Yes No

18. Is your staff reflective of your clients/consumers/constituents/patrons/members in the following characteristics:

Age: Yes No Not sure

Gender: Yes No Not sure

Race: Yes No Not sure

Financial Information

The following section asks you about your organization's budget, how funds are spent, and the source of such funds. For each question, please check the most appropriate response.

19. What is your total budget this fiscal year?

\$0-\$100,000 \$100,001-300,000 \$300,001-\$500,000 \$500,000+ Not sure

19a. Is this an increase or decrease from last year's budget?

Increase Decrease No change

20. Does any of your current fiscal year funding source(s) continue to future years? Yes No

20a. If yes, through what budget year are you funded? Year _____

20b. What is/are the funding source(s)?

21. If you have had budget cuts in the past, how has your organization dealt with budget cuts? Check any/all that apply.

Collaborate w/ other programs Increase fund-raising efforts Reduce marketing efforts

Reduce services Reduce service area Reduce staff

Done nothing Not Applicable

Other (please specify) _____

22. If you have had budget increases in the past, how has your organization dealt with budget increases? Check any/all that apply.

- Collaborate w/other programs
- Increase service area
- Done nothing
- Other (please specify)_____
- Improve physical building
- Increase staff
- Not applicable
- Increase services
- Invest/save the surplus

The following questions ask you about the percentage of your total budget allocated to operations, direct service expenses, administration costs, building expenses, and marketing efforts.

23. What percent of your total budget is devoted to continuing operations?
 0 to 20% 21 to 40% 41 to 60% 61 to 80% 81 to 100% Not sure
24. What percent of your total budget is allocated to direct programs and services?
 0 to 20% 21 to 40% 41 to 60% 61 to 80% 81 to 100% Not sure
25. What percent of your total budget is spent on administration which supports your programs and services (salaries, supplies, etc)?
 0 to 20% 21 to 40% 41 to 60% 61 to 80% 81 to 100% Not sure
26. What percent of your total budget is spent on building expenses (rent, utilities, etc)?
 0 to 20% 21 to 40% 41 to 60% 61 to 80% 81 to 100% Not sure
27. What percent of your total budget is spent on marketing (advertisements, promotional materials, etc)?
 0 to 20% 21 to 40% 41 to 60% 61 to 80% 81 to 100% Not sure

The following questions deal with the sources of funding as well as the adequacy of the funds.

28. Which of the following provides the primary source of funding for your organization?
 Individuals Parent Organization Government Foundations
 Private Corporation Other (please specify)

29. Does your organization have individual donors? Yes No
30. Do your individual donors consume your services? Yes No
31. Is your funding closely tied to the number of projects or services offered? Yes No
32. Is your funding closely tied to the number of people you serve? Yes No
33. Is your present level of funding adequate for the number of projects and services you offer? Yes No
34. Do current members of your organization have grant writing experience? Yes No

34a. If yes, identify the organization members:

34b. For what previous grants has your organization applied? Please use complete titles and extra space if necessary.

_____ Year _____

_____ Year _____

_____ Year _____

34c. Of what future sources of grants are you aware?

II. Program Development

35. What type of services does your organization provide? Check any/all that apply.

Economic Recovery Economic Development Educational / Human Development

Health/Rehabilitation Religious Cultural Other (please specify)

36. How many projects/programs was your organization involved in during the current fiscal year?

0 1 project 2-4 projects 4-6 projects More than 6 projects

36a. How many projects were funded by an outside funding agency?

0 1 project 2-4 projects 4-6 projects More than 6 projects

36b. How many projects were specific to economic recovery?

0 1 project 2-4 projects 4-6 projects More than 6 projects

37. How many new projects/programs did your organization begin during the current fiscal year?

0 1 project 2-4 projects 4-6 projects More than 6 projects

37a. How many of those projects were funded by an outside funding agency?

0 1 project 2-4 projects 4-6 projects More than 6 projects

37b. How many projects were specific to economic recovery?

0 1 project 2-4 projects 4-6 projects More than 6 projects

37c. How many economic recovery projects targeted a new territory?

0 1 project 2-4 projects 4-6 projects More than 6 projects

37d. How many economic recovery projects focused on a new underserved population?

0 1 project 2-4 projects 4-6 projects More than 6 projects

38. How many projects/programs was your organization involved in during the previous fiscal year?

0 1 project 2-4 projects 4-6 projects More than 6 projects

38a. How many projects were funded by an outside funding agency?

0 1 project 2-4 projects 4-6 projects More than 6 projects

38b. How many projects were specific to economic recovery?

0 1 project 2-4 projects 4-6 projects More than 6 projects

39. How does your organization measure success?

39a. Based on your organizations definition of success, did your success rate increase last fiscal year? Yes No

39b. If yes, by what percentage did your success rate increase?

Client Information

The following section asks you about your connection with clients. The word “clients” is used to identify members, consumers, constituents, and patrons. Please check the most appropriate response.

40. How many clients did your organization serve last fiscal year?

1-50 people 51-100 people 101-200 people 201-300 people 301+ people

40a. How many economic recovery clients did your organization serve last fiscal year?

1-50 people 51-100 people 101-200 people 201-300 people 301+ people

40b. How many new economic recovery clients is your organization serving this fiscal year?

1-50 people 51-100 people 101-200 people 201-300 people 301+ people

41. What percent of your clients reside in the neighborhood of your main office? (within a 10 mile radius of your agency)

0 to 20% 21 to 40% 41 to 60% 61 to 80% 81 to 100% Not sure

42. Where do clients outside your neighborhood reside?

Adjacent neighborhoods City of Orlando Orlando area

Other (please specify zip codes) _____

Not sure

43. Can clients become members of your organization? Yes No Not applicable (if not applicable proceed to question 44)

43a. If yes, how many members do you have? _____

43b. If yes, what is the renewal rate of your members?

0 to 20% 21 to 40% 41 to 60% 61 to 80% 81 to 100% Not sure NA

44. What is the average individual income of your clients?

Less than \$15,000 \$15,000-\$25,000 \$26,000-\$40,000 \$41,000-\$60,000
 \$61,000-\$80,000 \$81,000-\$100,000 \$101,000+ Not sure

45. What is the primary racial makeup of your clients?

White Black or African-American American Indian or Alaska Native Asian Native Hawaiian or
Other Pacific Islander

45a. What is the primary ethnicity of your clients?

Hispanic or Latino Not Hispanic or Latino

46. What is the primary age make up of your clients?

Pre-School Teenager Adult Senior (55+) Not sure

47. Does your organization provide services free of charge for clients?

Yes, all services are free No, all services are fee-based It varies, some services are free, some are fee-based
 Some people pay and others receive services for free (income eligibility requirements)

47a. If fees are charged to clients, what types of services does your organization charge for?

Economic Recovery Cultural Economic Development Educational/ Human Development
 Health/Rehabilitation Religious Other (please specify) _____

47b. If you provide both free and paid services, do clients utilize free services more than paid services?

Yes (free>paid) No (free<paid) About equal (free=paid)

III. Collaboration/Partnerships and Community Engagement

The following section asks you about whether your organization is currently cooperating or has cooperated with other community organizations in the past. Please check the most appropriate response.

48. Do you know any of the organizations listed on the attached roster? You do not have to work with them. Please check all/any that you recognize by name. (Please see the attached roster.)

49. Do you presently work with other community organizations? Yes No

49a. If yes, what are the reasons for engaging in cooperative efforts?

Economic recovery programs Common mission Financial Service/Program compatibility
 Statutory Grant proposal Advice (help) Other (please specify)_____

49b. If you checked economic recovery programs is this a newly formed collaboration? Yes No

49c. If you checked economic recovery programs is this an existing collaboration that your organization joined?

Yes No

49d. If yes, do you presently work with any of the organizations listed on the attached roster? Please check any/all that you work with. (Please see the attached roster)

49e. If yes please identify any other governments/community organizations you presently work with not listed above or on the attached

Roster (please use more space if required):

(Name and location):_____

49f. If no, why not? _____

49g. If no, have you ever considered cooperating with another community organization? Yes No

50. Have you worked with other community organizations in the past? Yes No

50a. If yes, what were the reasons for engaging in cooperative efforts?

Economic recovery programs Common mission Financial Service/Program compatibility
 Statutory

Grant proposal Advice (help) Other (please specify)_____

51. Do you plan on working with other community organizations in the future? Yes No

52. Do you see other community organizations as competitors? Yes No

52a. If yes, what are you competing for?

Clients Funding sources Services Visibility/Reputation Employees/Volunteers

Other (please specify)_____

53. Do you feel that cooperating with other organizations helps your organization? Yes No

54. Do you feel that you can effectively service your clients without cooperating with other community organizations?

Yes No

Marketing Information

The following section asks you about the type of marketing efforts your organization is currently engaged in and about the audience you are targeting. Please check the most appropriate response.

55. Please check the primary methods of marketing used by your organization.

Billboards Daily newspaper Flyers Television

Religious bulletin Radio Sunday newspaper

Other (please specify) _____

55a. If you checked flyers, how are they distributed?

Mail Local Businesses On cars Door to Door Email

56. In what location does your organization concentrate its marketing efforts?

Inside neighborhood Outside neighborhood No concentration

57. Do you target a specific audience with your marketing efforts? Yes No

57a. If yes, what audience are you targeting:

Race: Yes No

If yes, are they: White Black or African-American Asian

American Indian or Alaska Native Native Hawaiian or other Pacific Islander

Ethnicity: Yes No

If yes, are they: Hispanic or Latino Not Hispanic or Latino

Age: Yes No

If yes, are they: Pre School Teenager Adult Senior (55+)

Gender: __Yes __No

If yes, are they: __Male __Female

58. What is the purpose of your marketing efforts? Check any/all that apply.

- Increase revenue Promote community awareness of services
 Increase participation Other (please specify) _____

59. Do you receive any in-kind support for marketing? __Yes __No

59a. If yes, what is the type of in-kind support?

- Advertising Public service announcements Promotion
 Volunteers Other (please specify) _____

60. Are you pleased with the reach of your marketing efforts? __Yes __No

61. Are there people you are trying to reach who you feel you are not reaching? __Yes __No

Relationship with Community

The following section asks you about your organization's relationship with the community. To answer these questions, please circle the appropriate number in the scale. The scale is:

5 = Strongly Agree 4 = Agree 3 = Neutral 2 = Disagree 1 = Strongly Disagree

62. The community feels that this organization serves its needs.	5	4	3	2	1
63. The community feels that this organization meets its needs.	5	4	3	2	1
64. The community's needs have changed since this organization was founded.	5	4	3	2	1
65. This organization has responded in light of the community's changes in needs.	5	4	3	2	1
66. This organization solicits feedback from its clients on ways to serve them better.	5	4	3	2	1
67. This organization provides programs or services that were suggested by its clients.	5	4	3	2	1

68. This organization is viewed by its clients as an “agent of change.” 5 4 3 2 1
69. Of the organizations on the attached roster, which organizations do you consider to be your friend? Please check any/all that apply.

IV. Leadership

The following questions ask you about your organization’s leaders. To answer these questions, please indicate the appropriate number from the scale in the space provided before the question. The scale is:

5 = Strongly Agree 4 = Agree 3 = Neutral 2 = Disagree 1 = Strongly Disagree

- ___ 70. My organization knows and understands our mission statement?
- ___ 71. My organization has a board that reviews progress on the strategic plan (e.g., goals, strategies)?
- ___ 72. My organization helps the executive director or other staff improve their leadership abilities?
- ___ 73. My organization has board members with diverse experiences?
- ___ 74. My organization runs effective board meetings (i.e. keeping minutes, attendance, commitments)?
- ___ 75. My organization has a written plan in case of leadership transition or turnover?
- ___ 76. My organization has a board and executive director with distinct roles and responsibilities?
- ___ 77. My organization has board members who fulfill their commitments and responsibilities?

V. Evaluation of Effectiveness

The following section asks you to evaluate your community organization. To answer these questions, please circle the appropriate number in the scale. The scale is:

5 = Strongly Agree 4 = Agree 3 = Neutral 2 = Disagree 1 = Strongly Disagree

78. Good relationships and good information flow exist between staff and leaders 5 4 3 2 1
79. I have the information I need to do a good job. 5 4 3 2 1
80. This organization serves the needs of the community. 5 4 3 2 1

81. Changes in this organization are consistent with changes in the surrounding community.	5	4	3	2	1
82. The structure of this organization is well-designed to help it reach its goals.	5	4	3	2	1
83. This organization's planning and control efforts are helpful to its growth and development.	5	4	3	2	1
84. This organization introduces enough new internal policies and procedures.	5	4	3	2	1
85. This organization has changed very rapidly since its inception.	5	4	3	2	1
86. The leadership of this organization helps it progress.	5	4	3	2	1
87. This organization favors change.	5	4	3	2	1
88. This organization has the ability to change.	5	4	3	2	1
89. What could your organization do to better serve the needs of the community?					

90. What can your organization do to better meet the needs of your clients? _____

91. What has prevented your organization from meeting the needs of your clients? _____

Thank you very much for completing the survey!